

**REPORTS AND LISTINGS
TABLE OF CONTENTS**

ACCOUNTS RECEIVABLE MAIN MENU

Page

#1 Reports and Listings

1. Customer Listings

1. Customer Master File Listing	6
2. Customer Numeric Listing	6
3. Customer Alphanumeric Listing	7
4. Customer Contact/Phone Number Listing	7
5. Customer Special Pricing File Listing	8
6. Customer Ship-To Address Listing	10
7. Customer Comments File Listing	11
8. Customer Date Of Last Sale Report	11
9. Customer Rolodex Cards	12
10. Customer Mailing Labels	12
11. Customer Unpaid Finance Change List	13
12. Customer Authorization Charge File Listing	13
13. Customer Cash Mailing Labels	14

2. Data-Base Listings

1. Inventory Data Base Listings	
1. Product Category File Listing	16
2. Inventory Pricing Category Listing	16
3. Quantity Conversion Table Listing	17
4. Inventory Product Type File Listing	17
5. Major/Minor Category List	18
6. Advertising Media Listing	18
7. Bin Location Master File Listing	19
2. Standard Invoice Message File Listing	20
3. Terms and F.O.B. File Listing	20

4.	Ship-Via File Listing	21
5.	Sales Tax File Listing	21
6.	Salesman's File Listing	22
7.	Quantity Discount Table Listing	22
8.	Technician File Listing	23
9.	Manufacturer File Listing	24
10.	Components Master File Listing	24
11.	Job Tracking Master File Listing	25
12.	Promotion Sales Master File Listing	26

3. Inventory Reports

1.	Inventory Master File Listing	28
2.	Inventory Committed Report	28
3.	Inventory On Hand Report	30
4.	Inventory Stock Status Report	31
5.	Inventory Reorder Report	33
6.	Inventory Price List	34
7.	Inventory Price Book	35
8.	Inventory Price Worksheet	35
9.	Inventory Valuation Report	36
10.	Physical Inventory Worksheet	39
11.	Bill-of-Materials List	40
12.	Inventory Usage Report	40
13.	Inventory Equipment List Report	41
14.	Inventory Committed to Orders Report	43
15.	Inventory Floor Plan Report	44
16.	Inventory Emergency Report	47
17.	Inventory Discontinued Items Report	47
18.	Inventory Common Parts Listing	48
19.	Inventory Missing UPC Code Report	48

3.	Order/Backorders/Direct Shipments		
	1. Numeric Open Orders Listing	.....	50
	2. Customer Open Orders Listing	.....	52
	3. Backorder Report By Customer	.....	53
	4. Backorder Report By Item	.....	54
	5. Backorder Report By Vendor By Item	.....	54
	6. Direct Shipment Report By Customer	.....	55
	7. Direct Shipment Report By Item	.....	55
	8. Direct Shipment Report By Vendor by Item	.....	56
4.	Work Order Reports		
	1. Open Work Orders Report	.....	58
	2. Outstanding Work Orders Report	.....	58
	3. Service Status Report	.....	59
	4. Technician Productivity Report	.....	60
	5. Customer History Profile Report	.....	61
	6. Billing History Report	.....	62
5.	Sales Analysis Reports		
	1. Customer Sales Analysis Report	.....	64
	2. Customer Sales History Report	.....	65
	3. Customer Sales Ranking Report	.....	66
	4. Customer Product History Report	.....	67
	5. Customer Non-Stock Product History Report	.....	69
	6. Customer Job Tracking By Item Report	.....	69
	7. Salesman's Analysis Report	.....	71
	8. Salesman's Product History Report	.....	72
	9. Tax Analysis Report	.....	76
	10. Inventory Sales Analysis Reports		
	1. Inventory Sales Analysis	.....	78
	2. Inventory Sales History Report	.....	79
	3. Inventory Sales Ranking Report	.....	80
	4. Inventory Product History Report	.....	81
	5. Inventory Receipts History Report	.....	82

6. Inventory Rebate History Report	83
7. Inventory Lost Sales History Report	84
8. Inventory Slow Moving Items Report	84
9. Inventory Fast Moving Items Report	86
10. Inventory Damaged Goods History Report	88
11. Non-Stock Product History Report	88
12. Non-Stock Sales Analysis	89
13. Product Type Sales Analysis Report	89
14. Advertising Media Sales History Report	90
11. Product Analysis Report	91
12. Promotion Sales Analysis Report	92
13. Hourly Sales Analysis Report	93
14. Zip Code Sales Analysis Report	94
15. Major/Minor Category Sales Analysis Report	93
9. Rebate Sales Reports	
1. Rebate Sales Master File Listing	97
2. Manufacturer Rebate History Report	97
3. Customer Rebate History Report	98
10. Accounts Receivable Aged Trial Balance Report	100
11. General Ledger Master List	101
12. General Ledger Distribution Report	102
13. Cash Receipts History File Report	102
14. Rental Reports	
1. Inventory Master File List	105
2. Inventory Price List	106
3. Return on Investment Report	106
4. Items Rented/Reserved Report	107
5. Open Order Listing	107
6. Pickup Delivery Report	108
7. Sold/Disposed Items Report	108

CUSTOMER LISTINGS
PAGES 6-14

CUSTOMER MASTER FILE LISTING

Questions:

Alpha or Numeric Order
Starting/Ending Customer
Customer Class

-----CUSTOMER-----	---CREDIT INFO---	---INVOICE INFO---	---MISC. INFO---
NAME	BALANCE.....: 3,596.45	ADJ.FACTOR	S/N CLASS...: 0000
ADDRESS	CREDIT LIMIT...: 1,000.00	EQUIPMENT :1 %0	YES CONTACT.: JOHN DEERE
CITY, STATE ZIP	A/R TYPE.....: n/a	PARTS :1 %0	YES SALESMAN: DEFAULT ALEMAN
	FINANCE CHG....: Y	ACCESSORIES :1 %0	NO ON HOLD.: N
PHONE...: 410-555-5555	SEND STATEMENT.: y	USED EQUIPMENT :1 %0	NO BALANCE EOM: 000.00
SHIP TO: 200 PULASKI HWY	DELINQUENCY....: 000	HARDWARE :1 %0	NO INVOICE COPIES: 01
BALTIMORE, MD	SALES MTD.....: 3,596.45	LUMBER :1 %0	NO SHIP VIA.: CO. TRUCK
21236	SALES YTD.....: 12,123.00	MISCELLANEOUS :1 %0	NO TERMS....: 07 NET 10 DAYS
	COST MTD.....: 1,438.50	MARINE :1 %0	NO FOB.....: 00
	COST YTD.....: 4,849.20	BOATS :1 %0	YES TAX(Y/N):Y Cd: 1 MARYLAND
COMPANY	FC YTD.....: 2.00	JANITORIAL :1 %0	NO EXEMPT #: -NONE-
DISC. %: 0.0%	VOL DISC TBL....: 00	PAINT PRODUCTS :1 %0	NO BILL TO.: -NONE-
LAST PAY DT: 00/00/00	AMT LAST PAY....: 1,240.00	TEST PRODUCT TYPE:1 %0	NO DISCOUNT: 0.0% /000 DAYS

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, REPORTS AND LISTINGS, SELECT CUSTOMER LISTINGS, THEN CUSTOMER MASTER FILE LISTING

NUMERIC CUSTOMER LISTING

Questions:

Customer Class
Salesman Number
Only Customers ON HOLD
Location ID

ACCT#	CUSTOMER NAME	ADDRESS LINE 1	ADDRESS LINE 2	CITY	ST	ZIP	TELEPHONE	SLS
22100	YOUNG'S FLOOR SERVICE	5830 FLANNERY LANE		BALTIMORE	MD	21202	(301)944-8685	HA
22700	BEN WHITAKER	846 HARLEM AVE.		GLEN BURNIE	MD	21061	(410)555-5555	HA
25500	URBAN REAL ESTATE MGT YC	2215 ST. PAUL STREET		BALTIMORE	MD	21229	(410)366-2632	HA
90000	PROCOM SOLUTIONS, INC	8980-A ROUTE 108	OAKLAND CENTER	COLUMBIA	MD	21045	(410)997-6777	HA

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, REPORTS AND LISTINGS, SELECT CUSTOMER LISTINGS, THEN CUSTOMER NUMERIC LISTING.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

ALPHANUMERIC CUSTOMER LISTING

Questions:

Customer Class
 Salesman Number
 Only Customers ON HOLD
 Location ID

ACCT#	CUSTOMER NAME	ADDRESS LINE 1	ADDRESS LINE 2	CITY	ST	ZIP	TELEPHONE	SLS
111	TEMPORARY CHARGE CUSTOMER					00000		66
10101	TEST CUSTOMER			BALTIMORE	MD	21215	(410)555-5555	HA
25500	URBAN REAL ESTATE	2215 ST. PAUL STREET		GLEN BURNIE	MD	21061	(410)555-5555	HA
22100	YOUNG'S FLOOR SERVICE Y	5830 FLANNERY LANE		BALTIMORE	MD	21202	(301)944-8685	HA
22145	ZF MGT. & RENTAL CO. YC	3618 PARK HEIGHTS AVE.		BALTIMORE	MD	21215	(410)555-5555	HA

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, REPORTS AND LISTINGS, SELECT CUSTOMER LISTINGS, THEN CUSTOMER ALPHANUMERIC LISTING.

CUSTOMER CONTACT/PHONE NUMBER LISTING

Questions:

In Customer Number/Name Order
 Starting/Ending Customer
 Salesman Initials
 Customer Class
 Terms Code
 Profit Center
 Only Customers ON HOLD

#	Customer Name	Contact Name	Phone Number	Fax Number	Cell Number	Pager Number
00100	SHOPPERS CORPORATION	WILLIAM BROWN	(410)997-6777	(410)997-6774	(410)999-9999	(410)999-9999
		MARY BROWN	(410)999-9999	(410)999-9999	(410)999-9999	(410)999-9999
		TINA BROWN				
00050	SHOPPERS FOOD WAREHOUSE	JOHN DOE	(410)555-5555	(410)555-5556		
00175	TCBI, INC.	JANE DOE	(304)789-6756	(410)555-5556		
00111	HAPPY DAY SALES, INC.	JANE DOE	(410)555-5555	(410)555-5556		

* Total # of Customers: 4

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SELECT CUSTOMER LISTINGS, THEN CUSTOMER CONTACT/PHONE NUMBER LISTING.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

CUSTOMER SPECIAL PRICE FILE LISTING

Questions:

- One Customer or All
- Customer Class
- Profit Center
- Salesman Initials
- Print Price Algorithms
- Print Gross Profit
- Print Actual/Market Value
- Reflect Rebates

ACCT#	CUSTOMER NAME AND ADDRESS	DESCRIPTION	U/M	PR. METHOD	PRICE	"RETAIL"	COST(MARKET)	G/P
JOB NUMBER	ITEM NUMBER							
00001	SHOPPERS CORPORATION							JOHN DOE (410)555-5555
JOB #3005	8980-A ROUTE 108	COLUMBIA, MD 21045						
		START DATE: 00/00/00		END DATE: 99/99/99				
	HAM	HAMMERS						
	NAILS 10c	NAILS						
	HAMMERS	1003	EA	Actual Price	12.99	12.99	6.50	50%
	2X6X10 SPF	A10001	EA	Actual Price	3,750.00	3,999.00	1,500.00	60%
	PLOW SHARE	A10002	EA	Actual Price	3,750.00	0.00	2,000.00	47%
	JOHN DEERE PARTS	JDPART	EA	Pr. Level 1	200.00	0.00	50.00	75%
	2X4 S4S CEDAR 10' MBF	M24S4S	MBF	Actual Price	3,750.00	3,999.00	1,000.00	73%
14	JDPART	JOHN DEERE PARTS	EA	Actual Price	2.95	0.00	1.25	58%
14	M24S4S	2X4 S4S CEDAR 10' MBF	LF	Actual Price	3,250.00	0.00	1,800.00	45%
14	NAILS	NAILS 10c	BOX	Actual Price	150.00	0.00	80.00	47%
14	NAILS	NAILS 10c	LB	Actual Price	1.05	0.00	.45	57%
15	JDPART	JOHN DEERE PARTS	EA	Actual Price	0.99	0.00	.30	70%

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTING, CUSTOMER LISTINGS, THEN CUSTOMER SPECIAL PRICING FILE LISTING.

WITHOUT PRICING METHODS

ACCT#	CUSTOMER NAME AND ADDRESS	DESCRIPTION	U/M	PRICE	"RETAIL"	COST(MARKET)	G/P
JOB NUMBER	ITEM NUMBER						
00001	SHOPPERS CORPORATION						JOHN DOE (410)555-5555
JOB #3005	8980-A ROUTE 108	COLUMBIA, MD 21045					
	START DATE: 00/00/00	END DATE: 99/99/99					
	HAM	HAMMERS					
	NAILS 10c	NAILS					
	HAMMERS	1003	EA	12.99	12.99	6.50	50%
	2X6X10 SPF	A10001	EA	3,750.00	3,999.00	1,500.00	60%
	PLOW SHARE	A10002	EA	3,750.00	0.00	2,000.00	47%
	JOHN DEERE PARTS	JDPART	EA	200.00	0.00	50.00	75%
	2X4 S4S CEDAR 10' MBF	M24S4S	MBF	3,750.00	3,999.00	1,000.00	73%
14	JDPART	JOHN DEERE PARTS	EA	2.95	0.00	1.25	58%
14	M24S4S	2X4 S4S CEDAR 10' MBF	LF	3,250.00	0.00	1,800.00	45%
14	NAILS	NAILS 10c	BOX	150.00	0.00	80.00	47%
14	NAILS	NAILS 10c	LB	1.05	0.00	.45	57%
15	JDPART	JOHN DEERE PARTS	EA	0.99	0.00	.30	70%

WITHOUT GROSS PROFIT

ACCT#	CUSTOMER NAME AND ADDRESS	DESCRIPTION	U/M	PR. METHOD	PRICE	"RETAIL"	COST(MARKET)
JOB NUMBER	ITEM NUMBER						
00001	SHOPPERS CORPORATION						JOHN DOE (410)555-5555
JOB #3005	8980-A ROUTE 108	COLUMBIA, MD 21045					
	START DATE: 00/00/00	END DATE: 99/99/99					
	HAM	HAMMERS					
	NAILS 10c	NAILS					
	HAMMERS	1003	EA	Actual Price	12.99	12.99	6.50
	2X6X10 SPF	A10001	EA	Actual Price	3,750.00	3,999.00	1,500.00
	PLOW SHARE	A10002	EA	Actual Price	3,750.00	0.00	2,000.00
	JOHN DEERE PARTS	JDPART	EA	Pr. Level 1	200.00	0.00	50.00
	2X4 S4S CEDAR 10' MBF	M24S4S	MBF	Actual Price	3,750.00	3,999.00	1,000.00
14	JDPART	JOHN DEERE PARTS	EA	Actual Price	2.95	0.00	1.25
14	M24S4S	2X4 S4S CEDAR 10' MBF	LF	Actual Price	3,250.00	0.00	1,800.00
14	NAILS	NAILS 10c	BOX	Actual Price	150.00	0.00	80.00
14	NAILS	NAILS 10c	LB	Actual Price	1.05	0.00	.45
15	JDPART	JOHN DEERE PARTS	EA	Actual Price	0.99	0.00	.30

CUSTOMER SHIP-TO ADDRESS LISTING

Questions:

Customer #
Salesman ID
Print Directions

CUSTOMER # NAME SHIP-TO ADDRESS

100 SHOPPERS CORPORATION

SHOPPERS CORPORATION 8940-J ROUTE 108	SELECTION# 01 SHOPPERS CORPORATION 8940-J ROUTE 108	SELECTION# 02 SHOPPERS VIRGINIA, INC. 110099 NOKESVILLE ROAD
COLUMBIA ,MD 21045 (41)997-6777	COLUMBIA ,MD 21045 (410)997-6777 Via Code:012 (OUR TRUCK) Tax Code:001 (AL SHELBY)	MANASSAS ,VA 22111 (703)369-0417 Via Code:001 (UPS GROUND) TAX CODE:002 (VIRGINIA)

TO RETRIEVE TO ABOVE LISTING GO INTO A/R MAIN MENU, REPORTS AND LISTINGS, SELECT CUSTOMER LISTINGS, THEN CUSTOMER SHIP TO ADDRESS LISTING.

CUSTOMER O/E COMMENT FILE LISTING

Questions:

Starting/Ending Customer

CUSTOMER	COMMENT(S)
175 TCBI	MAKE DUPLICATE COPY OF INVOICE

TO RETRIEVE TO ABOVE LISTING GO INTO A/R MAIN MENU, REPORTS AND LISTINGS, SELECT CUSTOMER LISTINGS, THEN CUSTOMER COMMENTS FILE LISTING.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

CUSTOMER CASH RECEIPT COMMENTS FILE LISTING

Questions:

Starting/Ending Customer #

CUSTOMER		COMMENT(S)
175	TCBI	MAKE SURE MR CHARLES HAS SIGNED CHECKS

TO RETRIEVE TO ABOVE LISTING GO INTO A/R MAIN MENU, REPORTS AND LISTINGS, SELECT CUSTOMER LISTINGS, THEN CUSTOMER COMMENTS FILE LISTING.

CUSTOMER DATE OF LAST SALE REPORT

Questions:

Date on which to start report on

SALESMAN NUMBER	DATE OF LAST SALE	CUSTOMER NUMBER	CUSTOMER NAME	SALES M-T-D	SALES Y-T-D
HS	06/24/99	00175	TCBI	6.00	4.00
HS	07/06/99	01300	LASHERS	10,320.47	10,320.47
00	08/16/94	00050	SHOPPERS FOOD WAREHOUSE	2.00	60.00
00	06/23/99	00163	OAKRIDGE MEADOW RIDGE VAL	5.22-	5.22-
00	07/01/99	00100	SHOPPERS CORPORATION	5,749.19	22,306.37
11	02/20/98	00500	ADVANCE CLEANING SERVICE	4.00	62.00
66	04/20/95	00550	ALL-PURPOSE HOME IMPROVEM	22.00	35.00
77	04/29/99	00101	JACK M. ANDERSON	9.74	9.74
HA	03/12/95	01356	LODEN, TIM	15.00	30.00
HA	04/17/95	00325	ABUNDANT LIFE II	18.00	24.00
HA	08/13/97	00600	ALLYSON GARDEN APARTMENT	12.00	37.00
HA	11/18/97	00300	ABUNDANT LIFE	22.00	31.00
HA	01/14/98	00040	D.B.S., INC.	5.00	3.00
HA	04/17/95	00400	ACME AUTO	8.00	4.00
HA	08/13/97	00900	ASHBURTON NURSE HOME	11.00	4.00
HA	11/18/97	00750	ANDREWS, LEWIS	1.00	5.00
HA	04/13/99	00200	A. MANAGEMENT	3.00	193,356.00
HA	07/01/99	00001	CASH SALE CUSTOMER	1.05	6.47
HA	07/01/99	00010	CASH IN BANK	2.00	100.00
TOTALS:				16,206.23	226,392.83

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORT AND LISTINGS, CUSTOMER LISTINGS, THEN CUSTOMER DATE OF LAST SALE REPORT.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

ROLODEX CARD FILE LISTING

Questions:

Print All or One

ACCT NO: 00100

SHOPPERS CORPORATION
8940-J ROUTE 108
COLUMBIA ,MD 21045

410-997-6777 CONTACT: JOHN GOLD
410-977-6774 FAX

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, CUSTOMER LISTINGS, THEN ROLODEX CARDS.

CUSTOMER MAILING LABELS

Questions:

Print Sequence - 1/Customer Account # 2/Customer Name 3/ Customer Zip Code

All Customers/With History

All:

Up to 4 Customer Classes
Starting/Ending Zip Code
Location ID
Print for each Job

History:

Starting/Ending Sales date
Up to 4 Customer Classes
Lowest/Highest Product Category
Lowest/Highest Major
Lowest/Highest Minor
Starting/Ending Zip Code
Location Id
Print for each Job

BRIGGS AND STRATTON WARRANTY
590 WESTCHESTER ROAD
NEW PORT MN 61051

D.B.S., INC.
RON MORLEY / JERRY PARKIN
2210 EBBVALE RD STE 100
MANCHESTER MD 21102

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, CUSTOMER LISTINGS, THEN CUSTOMER MAILING LABELS.
ACCOUNTS RECEIVABLE REPORTS & LISTINGS

UNPAID FINANCE CHARGE LIST

Questions:

Starting/Ending Date

CUSTOMER NUMBER	NAME	INVOICE NUMBER	INVOICE DATE	FINANCE CHARGE	OPEN AMOUNT
101	JOHN DOE	200351	10/26/93	0.18	0.18
102	JANE DOE	200368	10/26/93	0.18	0.18
103	TOM BROWN	1125	07/31/97	0.50	0.50
104	SAM GREEN	1164	09/03/97	0.50	0.50
911	JASON WHITE	200334	10/26/93	1.38	1.38
105	GERRY BUSH	200352	10/26/93	1.38	1.38
106	TERRY SMITH	200369	10/26/93	1.38	1.38
107	SARA JOHNS	1126	07/31/97	0.50	0.50
108	WILLIAM JONES	1165	09/03/97	0.50	0.50
922	LAWRENCE BUSH	200335	10/26/93	4.63	4.63
109	BETTY TOM	200353	10/26/93	4.63	4.63
110	JOYCE PORTER	200370	10/26/93	4.63	4.63
111	BRIAN WILLIAMS	1127	07/31/97	5.56	5.56
112	EDWARD KEITH	1166	09/03/97	5.56	5.56

TOTAL UNPAID FINANCE CHARGES: 31.51

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, CUSTOMER LISTINGS, THEN CUSTOMER UNPAID FINANCE CHARGE LIST.

CUSTOMER AUTHORIZATION CHARGE FILE LISTING

Questions:

Customer #	CUSTOMER	NAME(S)	ACCOUNT NUMBER	DATE OPENED	DATE CANCELED
175	TCBI	TOM RIDDLE	0000000123	04/21/03	

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, CUSTOMER LISTINGS, THEN CUSTOMER AUTHORIZATION CHARGE FILE LISTING.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

CASH CUSTOMER MAILING LABELS

Questions:

None

JOHN ADAMS
115 EAST BOSTON STREET
MANCHESTER MD 21102

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, CUSTOMER LISTINGS, THEN SELECT CASH CUSTOMER MAILING LABELS.

DATA BASE LISTINGS
PAGES 16-26

INVENTORY DATA BASE LISTINGS

PRODUCT CATEGORY FILE LISTING

Questions:

None just prints

CATEG NUMBER	LOC	CATEGORY DESCRIPTION	----- GENERAL LEDGER ACCOUNT NUMBERS -----							Cost% N-STK
			CHRG	COST	INV	SER.SLS	SEV.CST	REBATE	DAMAGE	
01650	SC	VIDEO GAMES	0001-02	0002-02	0003-02	0005-02	0006-02	0010-02	0000-00	0.0%
01650	SM	TRACTORS	0001-02	0002-03	0003-03	0005-03	0006-03	0010-03	0000-00	0.0%
01650	VA	HARDWARE	0001-00	0002-00	0003-00	0005-00	0006-00	0010-00	0000-00	0.0%
02000	SC	PUSH MOWERS	0570-00	0160-00	0670-00	0000-00	0000-00	0125-00	0000-00	0.0%
02000	BA	PUSH MOWERS	0570-00	0160-00	0670-25	0000-25	0000-25	0125-25	0000-00	0.0%
10000	SC	ADD-ON CHARGES	0570-00	0160-00	0670-00	0000-00	0000-00	0125-00	0000-00	0.0%
10000	BA	ADD-ON CHARGES	0570-00	0160-00	0670-00	0005-00	0006-00	0125-00	0000-00	0.0%

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, INVENTORY DATA BASE LISTINGS, THEN PRODUCT CATEGORY FILE LISTING.

INVENTORY PRICING CATEGORY FILE

Questions:

None just prints

#	DESCRIPTION	PRICE #1	PRICE #2	PRICE #3	PRICE #4	PRICE #5	PRICE #6	PRICE #7	PRICE #8
0003	LIST/FACTORY FREIGHT	A	L+%10	L+FR	A	A	A	A	A
0004	MARKET	M+%55	M+%60	M	M	A	A	A	A
0005	PARTS	A	L+%15	L-%20	L-%25	L-%25	L-%75	L-%80	C+%86
0006	KUBORTA PARTS PRICING	A	L+%10	L-%15	L-%20	L-%25	L-%30	L-%40	C+30%

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, INVENTORY DATA BASE LISTINGS, THEN INVENTORY PRICING CATEGORY FILE.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

QUANTITY CONVERSION TABLE LISTING

Questions:

None just prints

001 MBF = PCS	X	5.333333	(0 DECIMALS)	PRICES PER 1000 UNITS
002 BF = LF	X	0.667000	(0 DECIMALS)	PRICES PER 1000 UNITS
003 MBF = PCS	X	0.010667	(4 DECIMALS)	PRICED PER UNIT
004 MBF = LF	X	0.001000	(3 DECIMALS)	PRICED PER UNIT

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, INVENTORY DATABASE LISTINGS, THEN QUANTITY CONVERSION TABLE LISTING.

INVENTORY PRODUCT TYPE FILE LISTING

Questions:

None just prints

Ln	Product Type Description	Used Items	Serial #s Allowed
1.	EQUIPMENT	No	Yes
2.	PARTS	No	No
3.	ACCESORIES	No	No
4.	USED EQUIPMENT	Yes	Yes
5.	HARDWARE	No	No
6.	LUMBER	No	No

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, INVENTORY DATABASE LISTINGS, THEN INVENTORY PRODUCT TYPE FILE LISTING.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

MAJOR/MINOR CATEGORY LIST

Questions:

None just prints

Major	Minor	Category Description
HARDWARE	HAMMER	TOOLS
VIDEO	GAMES	COMPUTER SOFTWARE
EQUIPMENT	TRACTORS	JOHN DEERE

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, INVENTORY DATA BASE LISTINGS, THEN MAJOR/MINOR CATEGORY LIST.

ADVERTISING MEDIA LISTING

Questions:

None just prints

Media	Source	Description
NP		NEWSPAPER
NP	BS	BALTIMORE SUN
NT	HT	HOWARD COUNTY TIMES
RD		RADIO
RD	98	98 ROCK BALTIMORE
RD	DC	DC 101
TV		TELEVISION

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, INVENTORY DATA BASE LISTINGS, THEN ADVERTISING MEDIA LISTING.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

BIN LOCATION MASTER LISTING

Questions:

None just prints

Bin Location	Name	Picking Ticket Printer ID
A-1	BACK WHSE	LP0
A-2	BACK WHSE	LP0
A-3	FRONT	LP1

Total Bins: 3

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, INVENTORY DATA BASE LISTINGS, THEN BIN LOCATION MASTER FILE LISTING.

STANDARD INVOICE MESSAGE FILE LISTING

Questions:

None just prints

STANDARD INVOICE COMMENTS AS OF 99/99/99

CODE COMMENT TEST

==== =====

01 THANK YOU
02 HAVE A GREAT DAY

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, THEN STANDARD INVOICE MESSAGE FILE LISTING.

TERMS AND FOB FILE LISTING

Questions:

Which file TERMS/FOB

FILE: TERMS
DATE: 07/12/99

#	-----DESCRIPTIONS-----				# OF PAYMENTS	FIRST DUE DATES	SUBSEQUENT DUE DAYS	STARTING MONTH
	LONG	SHORT	COD?	PROX?				
1	CASH	CASH	YES	NO	1	0	N/A	N/A
2	COLLECT ON DELIVERY	COD	YES	NO	1	0	N/A	N/A
3	NET 10	NET 10 DAYS	NO	NO	1	10	N/A	N/A
4	10TH PROX	10TH PROX	NO	YES	1	10	N/A	2
5	DUE 26TH OF MONTH/1 YEAR	26TH/1 YEAR	NO	YES	12	26	N/A	N/A

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, THEN TERMS AND FOB FILE LISTING.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

SHIP VIA FILE LISTING

Questions:

Which Ship-Via Record #

```

=====
Ship-Via# 1 (UPS GROUND)                               Zone 001 TO 001
C.O.D.  A.O.D.  Call Tag   Letter  Handling  Haz.Matl.  Sur.Chg.  Disc%   Insurance  Comments  # Rates
 4.25   0.75   2.50     4.00   0.50/bx  8.50/bx   40.0%   -None-   0.35 Each $100 Over $100  Yes       0
=====
    
```

```

Ship-Via# 1 (UPS GROUND)                               Zone 002 to 002
C.O.D.  A.O.D.  Call Tag   Letter  Handling  Haz.Matl.  Sur.Chg.  Disc%   Insurance  Comments  # Rates
 4.25   0.75   2.50     4.00   0.50/bx  8.50/bx   40.0%   -None-   0.35 Each $100 Over $100  Yes       70
=====
    
```

From-	To	Freight	From-	To	Freight	From-	To	Freight	From-	To	Freight	Min. Charge
.0-	1.0	2.46	18.1-	19.0	4.17	36.1-	37.0	6.18	54.1-	55.0	7.57	0.00
1.1-	2.0	2.48	19.1-	20.0	4.29	37.1-	38.0	6.27	55.1-	56.0	7.63	
2.1-	3.0	2.59	20.1-	21.0	4.42	38.1-	39.0	6.36	56.1-	57.0	7.68	
3.1-	4.0	2.70	21.1-	22.0	4.55	39.1-	40.0	6.45	57.1-	58.0	7.74	

```

Ship-Via# 1 (UPS GROUND)                               Zone 003 to 003
C.O.D.  A.O.D.  Call Tag   Letter  Handling  Haz.Matl.  Sur.Chg.  Disc%   Insurance  Comments  # Rates
 4.25   0.75   2.50     4.00   0.50/bx  8.50/bx   40.0%   -None-   0.35 Each $100 Over $100  Yes       70
=====
    
```

From-	To	Freight	From-	To	Freight	From-	To	Freight	From-	To	Freight	Min. Charge
.0-	1.0	2.62	18.1-	19.0	4.79	36.1-	37.0	7.66	54.1-	55.0	9.81	0.00
1.1-	2.0	2.66	19.1-	20.0	4.95	37.1-	38.0	7.82	55.1-	56.0	9.87	
2.1-	3.0	2.83	20.1-	21.0	5.12	38.1-	39.0	7.96	56.1-	57.0	9.92	
3.1-	4.0	2.99	21.1-	22.0	5.27	39.1-	40.0	8.10	57.1-	58.0	9.98	

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, THEN SHIP-VIA FILE LISTINGS

SALES TAX FILE LISTING

Questions:

None just prints

CODE STATE, ETC.	TAX RATE	TAX FREIGHT	ROUND TAXES	G/L ACCT#	MD TAX?	MIN AMT	TAX TRADE-INS	TAX LABOR	TAX W-CLAIMS	TAX D/WAIVER	TAX SHIPPING
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
01 MARYLAND	5.000 %	NO	NO	0313-00	NO	0.20	YES	NO	YES	NO	YES
02 VIRGINIA	6.000 %	NO	NO	0323-00	NO	0.20	NO	NO	NO	NO	NO
02 PENNSYLVANIA	7.000 %	NO	NO	0317-00	NO	0.00	NO	NO	NO	YES	NO

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, THEN SALES TAX FILE LISTING.
 ACCOUNTS RECEIVABLE REPORTS & LISTINGS

SALESMAN FILE LISTING

Questions:

None just prints

INT SALESMAN NAME	GROSS PROFIT LEVELS					COMMISSION % LEVELS				
	LEVEL 1 LEVEL 6	LEVEL 2 LEVEL 7	LEVEL 3 LEVEL 8	LEVEL 4 LEVEL 9	LEVEL 5 LEVEL 10	LEVEL 1 LEVEL 6	LEVEL 2 LEVEL 7	LEVEL 3 LEVEL 8	LEVEL 4 LEVEL 9	LEVEL 5 LEVEL 10
DEFAULT SALESM	10.0%	20.0%	30.0%	0.0%	0.0%	1.0%	2.0%	3.0%	0.0%	0.0%
	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
00 MIKE CAPLAN	0.0%	10.0%	20.0%	30.0%	0.0%	1.0%	2.0%	3.0%	4.0%	0.0%
	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
11 MARTY BROWN	0.0%	0.0%	0.0%	0.0%	0.0%	40.0%	0.0%	0.0%	0.0%	0.0%
	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
22 LARRY BUSH	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
33 ALLEN HOLLMAN	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

AT RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, SALESMAN'S FILE LISTING.

QUANTITY DISCOUNT TABLE LISTING

Questions:

None just prints

07/12/99

PAGE 1

DISCOUNT TABLE #1

QUANTITY		DISCOUNT	PRICE LEVEL
"FROM"	"TO"		
3	3	3.0%	0.00
4	4	4.0%	0.00
5	5	5.0%	0.00
6	6	6.0%	0.00

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

DISCOUNT TABLE #2

QUANTITY		DISCOUNT	PRICE LEVEL
"FROM"	"TO"		
1	1	1.0%	0.00
2	2	2.0%	0.00
3	3	3.0%	0.00
4	4	4.0%	0.00

DISCOUNT TABLE #15

QUANTITY		DISCOUNT	PRICE LEVEL
"FROM"	"TO"		
1	9	0.0%	0.00
10	999,999	20.0%	0.00

DISCOUNT TABLE #16

QUANTITY		DISCOUNT	PRICE LEVEL
"FROM"	"TO"		
5	9	15.0%	0.00
10	999,999	20.0%	0.00

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, THEN QUANTITY DISCOUNT TABLE LISTING.

TECHNICIAN MASTER FILE LISTING

Questions:

None just prints

INIT NAME	LOC DIV	BILLING RATES			G/L ACCT			HOURS		# ORDS	
		PREMIUM	NORMAL	STD.COST	WARR.	SERVICE	ADJUST.	M-T-D	Y-T-D	M-T-D	Y-T-D
DW DAVE WALKER	SC 000	80.00	50.00	25.00	0335-00	0805-00	0275-00	10:20	10:20	4	4
GG GARY GALLIHER	SC 000	80.00	40.00	15.00	0335-00	0805-00	0275-00	:00	:00	0	0
SG STAN GOLMAN	SC 000	100.00	85.00	40.00	0335-00	0805-00	0275-00	:00	:00	0	0

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, THEN TECHNICIAN FILE LISTING.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

MANUFACTURER FILE LISTING

Questions:

Report Sequence: 1. Manufacturer Number 2. Manufacturer Name 3. Manufacture ID Code

REPORT SEQUENCE: MANUFACTURER NAME

#	NAME	ID	DATA FILE	DISC	MULT	DATA OF LAST UPDATE	PRICE LEVELS									
							1	2	3	4	5	6	7	8	C	M
1	00650 STENS EQUIPMENT - BRONZE	SB	STENS_BM	0.00 %	0.00 %	01/27/99	.	.	.	.	.	.	.	.	.	.
2	00640 STENS EQUIPMENT - DEALER	SZ	STENS_DP	0.00 %	0.00 %	03/17/99	.	.	.	.	.	.	.	.	.	.
3	00670 STENS EQUIPMENT - OEM	SQ	STENS_OEM	0.00 %	0.00 %	12/30/96	.	.	.	.	.	.	.	.	.	.

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, THEN MANUFACTURER FILE LISTING.

COMPONENTS MASTER FILE LISTING

Questions:

None just prints

CODE	DESCRIPTION
BELTS	BELTS
BLADE	SNOW BLADES
BLADES	MOWER BLADES

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, COMPONENTS MASTER FILE LISTING.

JOB TRACKING MASTER FILE LISTING

Questions:

Starting/Ending Customer
Print Comments

CUSTOMER : 00100 (SHOPPERS CORPORATION)
JOB NUMBER: SHOP

-----JOB INFORMATION-----
JOB NAME.....: SHOPPERS- JOB FILE
ADDRESS LINE #1: 8980-A ROUTE 108
ADDRESS LINE #2: OAKLAND CENTER
CITY.....: COLUMBIA
STATE.....: MD
ZIP CODE.....: 21045
COMMENT LINES..:

-----BILLING INFORMATION-----
TAXABLE? (Y/N): YES
TAX CODE.....: 001 (MARYLAND)
BILLED TO DATE: 6000.00
PAID TO DATE..: 2000.00
BALANCE.....: 4000.00
COST TO DATE..: 2400.00

-----MISC. INFORMATION-----
START DATE.....: 04/30/96
EST. COMP. DATE: 04/30/97
PERCENT COMP...: 30%

CUSTOMER : 00200 (A. MANAGEMENT)
JOB NUMBER: 3300

-----JOB INFORMATION-----
JOB NAME.....: SHOPPERS- JOB FILE
ADDRESS LINE #1: 8980-A ROUTE 108
ADDRESS LINE #2:
CITY.....: COLUMBIA
STATE.....: MD
ZIP CODE.....: 21045
COMMENT LINES..:

-----BILLING INFORMATION-----
TAXABLE? (Y/N): NO
TAX CODE.....: 001 (MARYLAND)
BILLED TO DATE: 6000.00
PAID TO DATE..: 2000.00
BALANCE.....: 4000.00
COST TO DATE..: 2400.00

-----MISC. INFORMATION-----
START DATE.....: 06/16/98
EST. COMP. DATE: 06/16/98
PERCENT COMP...: 30%

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, THEN JOB TRACKING MASTER FILE LISTING.

PROMOTION SALES MASTER FILE LISTING

Questions:

```
Print Promotion Sales On Hand Report
Starting/Ending Promotion ID
Location ID
Starting/Ending Date
Class
```

Starting Promotion: FIRST ID; Ending Promotion: LAST ID; Location: ALL; Start Date: 01/01/98; End Date: 12/31/00; Customer Class: All Classes;

```
=====  
Promotion ID: 27      (TEST 2)                Start Date: 07/01/98  End Date: 07/31/98  
Location ID: SC (PROCOM SOLUTIONS, INC.)      Customer Class: 003 (GOVERNMENT)  
=====
```

Item #	Description	UOM	Price	Qty	\$\$\$-of-Sales	Cost-of-Sales	Page
A-10	DYNAMO HANDLE	EA	3.00	100	4508.00	1803.00	

Total Items: 1

Total Items: 1

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, THEN PROMOTION SALES MASTER FILE LISTING.

PROMOTION SALES ON HAND REPORT

Starting Promotion: FIRST ID; Ending Promotion: LAST ID; Location: ALL; Start Date: 01/01/98; End Date: 12/31/00; Customer Class: All Classes;

```
=====  
Promotion ID: 27      (TEST 2)                Start Date: 07/01/98  End Date: 07/31/98  
Location ID: SC (PROCOM SOLUTIONS, INC.)      Customer Class: 003 (GOVERNMENT)  
=====
```

Item #	Description	UOM	Promo	Retail	Sold	On Hand	On Order	Bin
A-10	DYNAMO HANDLE	EA	3.00	4.00	50	50	100	12A

Total Items: 1

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, DATA BASE LISTINGS, THEN PROMOTION SALES MASTER FILE LISTING.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

INVENTORY REPORTS

PAGES 28 - 48

INVENTORY MASTER FILE PRINT-OUT

Questions:

Item Sequence / Product Category / Major/ Minor

```

100005200      SCREW                BACKORDERS ALLOWED  VENDOR   :      10      CAT:00100 COMPUTER ACCESS
                                SALES TAX: Y      PRICE #1:      0.20 (A )
                                QTY MTD   :           0      PRICE #2:      0.20 (L&F)
                                SALES MTD:      0.00      PRICE #3:      1.00 (L&FR)
                                COST MTD   :      0.00      PRICE #4:      0.00 (C&F)
                                COST MTD   :      0.00      PRICE #5:      1.00 (C&FR)
                                QTY YTD   :           0      PRICE #6:      0.00 (A )
                                SALES YTD:      0.00      PRICE #7:      0.00 (A )
                                COST YTD   :      0.00      PRICE #8:      0.00 (C&F)

QTY ON HAND: 2
QTY ON ORDR: 2
MIN STK LEV: 2  CUR COST: 0.00
MAX STL LEV: 10 MARKET : 0.00
  LEAD TIME: 0  MIN PRIC: 0.00
UNIT OF MEAS: EA
QTY DISC. TABLE #: NONE
INVENTORY SEQ. CODE: 0
MAJOR CATEGORY:COMPUTER
MINOR CATEGORY:GAMES
TYPE CODE:
PRD TYPE :
                                DATE OF LAST SALE:06/30/00
                                PRICE LABELS?:
                                BIN LOCATION:
                                PRICE CATEGORY:0010 GAMES
                                DATE CREATED :
    
```

THE RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN INVENTORY MASTER FILE LISTING.

INVENTORY COMMITTED REPORT

Questions:

Item Sequence / Product Category / Major / Minor
 Vendor Code
 Print Only Below Minimum
 Print Prices/Costs
 Locations/Totals Only
 Print Items Zero Committed
 Print Second Description

WITH COSTS:

LOCATIONS:

ITEM #	DESCRIPTION	VENDR	LOC	UNIT MEAS	STK LEV		QUANTITY ON HAND	QUANTITY COMMITTED	QUANTITY AVAILABLE	QUANTITY ON ORDER	LATEST COST
					MIN	MAX					
294628	BREAKER-IGN BRIGGS	3000	SC	12	0	61	60	31	29	0	1.60
TOTALS		ITEMS:		1			61				

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

TOTALS ONLY:

ITEM #	DESCRIPTION	VENDR	UNIT MEAS	STK MIN	LEV MAX	QUANTITY ON HAND	QUANTITY COMMITTED	QUANTITY AVAILABLE	QUANTITY ON ORDER	LATEST COST
294628	BREAKER-IGN BRIGGS	3000	12	0	61	60	31	29	0	1.60
TOTALS						ITEMS:	1	61		

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, INVENTORY COMMITTED REPORT, THEN INVENTORY COMMITTED REPORT.

WITH PRICES:

LOCATIONS:

ITEM #	DESCRIPTION	VENDR	LOC	UNIT MEAS	STK MIN	LEV MAX	QUANTITY ON HAND	QUANTITY COMMITTED	QUANTITY AVAILABLE	QUANTITY ON ORDER	PRICE
294628	BREAKER-IGN BRIGGS	3000	SC	12	0	61	60	31	29	0	2.65
TOTALS						ITEMS:	1	61			

TOTALS ONLY:

ITEM #	DESCRIPTION	VENDR	UNIT MEAS	STK MIN	LEV MAX	QUANTITY ON HAND	QUANTITY COMMITTED	QUANTITY AVAILABLE	QUANTITY ON ORDER	PRICE
294628	BREAKER-IGN BRIGGS	3000	12	0	61	100	31	29	0	12.65
TOTALS						ITEMS:	1	61		

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, INVENTORY COMMITTED REPORT, THEN INVENTORY COMMITTED REPORT.

INVENTORY ON HAND REPORT

Questions:

Item Sequence / Product Category / Major/ Minor
 Vendor Code
 Locations/Totals Only
 Only Print Negative Quantities
 Print Zero On-Hand
 Print Second Description

LOCATIONS:

ITEM #	DESCRIPTION	CATEG	VENDR	UNIT MEAS	LOCAT	STK LEV MIN MAX	QUANTITY ON HAND	QUANTITY AVAILABLE	QUANTITY ON ORDER	LATEST COST
294628	BREAKER-IGN BRIGGS	10	3000	12	01/SC	13 61	60	31	29	1.60
TOTALS							ITEMS:	1	60	

TOTALS ONLY:

ITEM #	DESCRIPTION	CATEG	VENDR	UNIT MEAS	STK LEV MIN MAX	QUANTITY ON HAND	QUANTITY AVAILABLE	QUANTITY ON ORDER	LATEST COST
294628	BREAKER-IGN BRIGGS	10	3000	12	13 61	60	31	29	1.60
TOTALS						ITEMS:	1	60	

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN INVENTORY ON HAND REPORT.

INVENTORY STOCK STATUS REPORT

Questions:

Item Sequence / Product Category / Major/ Minor
 Vendor Code
 Location/ Totals Only
 Print Second Description

version 0 **LOCATIONS:**

ITEM #	VENDOR ITEM #	DESCRIPTION	LOC	STK MIN	LEV MAX	QUANTITY ON HAND	QUANTITY ON ORDER	LATEST COST	DATE LAST SALE	12 MON HISTORY	QUANTITY SOLD LYR
294628	1254467	BREAKER-IGN	SC	12	61	0	25	3.42	05/28/98	49	69
			SM	12	61	5	56	3.42	05/27/98	56	67
		ITEM TOTAL:				5	81			105	136

version 0 **TOTALS ONLY:**

ITEM #	VENDOR ITEM #	DESCRIPTION	MIN REORDER	QTY LV	QUANTITY ON HAND	QUANTITY ON ORDER	LATEST COST	DATE LAST SALE	12 MON HISTORY	QUANTITY SOLD LYR
294628	1254467	BREAKER-IGN		27	5	81	3.42	05/28/98	105	136
		TOTALS		ITEMS: 1						

version 1 **LOCATIONS:**

ITEM #	VENDOR ITEM #	DESCRIPTION	LOC	STK MIN	LEV MAX	QUANTITY ON HAND	QUANTITY ON ORDER	LATEST COST	DATE LAST SALE	QUANTITY SOLD MTD	QUANTITY SOLD YTD
294628	1254467	BREAKER-IGN	SC	12	61	0	25	3.42	05/28/98	49	69
			SM	12	80	0	80	3.42	05/26/98	56	105
		ITEM TOTAL :				0	105			103	174
TOTALS		ITEMS:	1								

version 1 **TOTALS ONLY;**

ITEM #	VENDOR ITEM #	DESCRIPTION	MIN REORDER	QTY LV	QUANTITY ON HAND	QUANTITY ON ORDER	LATEST COST	DATE LAST SALE	QUANTITY SOLD MTD	QUANTITY SOLD YTD
294628	1254467	BREAKER-IGN	12		0	105	3.42	05/28/98	103	174
		ITEM TOTAL :			0				103	174
TOTALS		ITEMS:	1							

version 2 **LOCATIONS:**

ITEM #	VENDOR ITEM #	DESCRIPTION	LOC	STK MIN	LEV MAX	QUANTITY ON HAND	QUANTITY ON ORDER	LATEST COST	DATE LAST SALE	12 MON HISTORY	QUANTITY SOLD LYR
294628	1254467	BREAKER-IGN	SC	12	61	0	25	3.42	05/28/98	49	69
			SM	12	61	5	56	3.42	05/27/98	56	67
		ITEM TOTAL:				5	81			105	136

version 2 **TOTALS ONLY:**

ITEM #	VENDOR ITEM #	DESCRIPTION	MIN REORDER	QTY LV	QUANTITY ON HAND	QUANTITY ON ORDER	LATEST COST	DATE LAST SALE	12 MON HISTORY	QUANTITY SOLD LYR
294628	1254467	BREAKER-IGN	12		5	81	3.42	05/28/98	105	136
TOTALS		ITEMS:	1							

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, REPORTS AND LISTINGS, INVENTORY REPORTS, THEN INVENTORY STOCK STATUS REPORT.

INVENTORY REORDER REPORT

Questions:

Item Sequence / Product Category / Major/ Minor
 Vendor Code
 Days Supply based on MTD/YTD
 Enter Days for calculation
 Print Only below Minimum
 Print Only Days on Hand Less than Lead Days
 Locations/Totals Only
 Print Second Description

version 0 **LOCATIONS:**

ITEM #	DESCRIPTION	WHSE LOC/BIN	QTY ON HAND	QTY AVAIL	QTY ON ORDER	MIN QTY	MAX QTY	***** YTD	SOLD 12 MONTHS	*****	DAYS/LEAD ON/DAYS	REORDER MULTIPLE	SUGGESTED REORDER
9807372	BELT TENSION CYLINDER	SC/L1	1	1	0	3	7	0	9		0/ 2	1	6
TOTALS ITEMS:			1	1									

version 0 **TOTALS:**

ITEM #	DESCRIPTION	QTY ON HAND	QTY AVAIL	QTY ON ORDER	MIN QTY	MAX QTY	***** YTD	SOLD 12 MONTHS	*****	DAYS/LEAD ON/DAYS	REORDER MULTIPLE	SUGGESTED REORDER
9807372	BELT TENSION CYLINDER	1	1	0	3	7	0	9		0/ 2	1	6
TOTALS ITEMS:		1	1									

version 1 **LOCATIONS:**

ITEM #	DESCRIPTION	WHSE LOC	QTY ON HAND	QTY AVAIL	QTY ON ORDER	QTY B/0	MAX QTY	***** YTD	SOLD 12 MONTHS	*****	DAYS/LEAD ON/DAYS	REORDER MULTIPLE	SUGGESTED REORDER
9807372	BELT TENSION CYLINDER	SC	1	1	0	3	7	0	9		0/ 2	1	6
TOTALS ITEMS:			1	1									

version 1 TOTALS:

ITEM #	DESCRIPTION	QTY ON HAND	QTY AVAIL	QTY ON ORDER	QTY B/O	MAX QTY	***** YTD	SOLD 12 MONTHS	*****	DAYS/LEAD ON/DAYS	REORDER MULTIPLE	SUGGESTED REORDER
9807372	BELT TENSION CYLINDER	1	1	0	3	7	0	9		0/ 2	1	6
TOTALS ITEMS:		1	1									

version 2:

ITEM NUMBER	VENDOR NO	QTY ON HAND	QTY COMMITTED	QTY ON ORDER	QTY BACKORDER	QTY AVAILABLE	MIN QTY	MAX QTY	***** YTD	SOLD 12MONTH	*****	REORDER MULT	SUGGESTED REORDER
9807372	00234	1	1	1	0	0	3	9	0	9		0	8
TOTALS ITEMS:		1	1										

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN INVENTORY REORDER REPORT.

INVENTORY PRICE LIST

Questions:

Item Sequence / Product Category / Major/ Minor
 Vendor Code
 Enter Price Code
 Print Costs
 Print Second Description

ITEM #	DESCRIPTION	MEAS	PRICE #1	PRICE #2	PRICE #3	PRICE #4	PRICE #5	PRICE #6	PRICE #7	PRICE #8	COST
94628	BREAKER-IGN	EA	9.88	9.39	8.89	8.40	8.40	7.90	7.90	7.90	3.42

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, INVENTORY PRICE LIST.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

INVENTORY PRICE BOOK

Questions:

Item Sequence / Product Category / Major/ Minor
 Vendor Code
 Price Code to Print
 Print Costs
 Print Second Description
 Enter Customer #

ITEM #	DESCRIPTION	UOM	PRICE 1	PRICE 2	PRICE 3	PRICE 4	PRICE 5	PRICE 6	PRICE 7	PRICE 8	COST
A-10		EA	17.50	11.76	13.33	23.33	11.11	23.63	24.50	133.40	10.00
DYNAMO HANDLE		BX	175.00	117.64	133.33	143.33	111.11	236.25	245.00	1,334.00	100.00

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN INVENTORY PRICE BOOK.

INVENTORY PRICE WORKSHEET

Questions:

Item Sequence / Product Category / Major/ Minor
 Vendor Code
 Print Actual Cost/Market Value
 Price Code to Print
 Print Markup or Gross Margin
 Print Second Description

MARKUP CALCULATION

ITEM #	DESCRIPTION	MEA	PRICE 1	GM %	PRICE 2	GM %	PRICE 3	GM %	PRICE 4	GM %	COST
94628	BREAKER-IGN BRIGGS	EA	9.88	188.8	9.39	174.5	8.89	159.9	8.40	145.6	3.42

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN INVENTORY PRICE WORKSHEET.

INVENTORY VALUATION REPORT

Questions:

Item Sequence / Product Category / Major/ Minor
 Vendor Code
 Print Actual Cost/Market Value
 Detailed/Summary
 Locations/Totals Only
 Print Zero Qty-On-Hand
 Print Second Description
 Extend Negative Quantities
 Print Only Negative Quantities

COST/DETAIL/LOCATIONS :

ITEM #	DESCRIPTION	CATEG	WHSE LOC	QTY ON HAND	LAST COST	DATE	QTY	COST	VALUE
JDTRACTOR		00030	SC	2	4999.00	05/14/01	1	4999.00	4999.00
	JOHN DEERE TRACTOR					07/12/01	1	4999.00	4999.00
			TOTAL	2					9998.00
* LOCATION TOTALS									
(SC)		ITEMS:1		2					9998.00
(SM)		ITEMS:0		0					0.00
**TOTALS	ITEMS:	1		2					9998.00

COST/DETAIL/TOTALS :

ITEM #	DESCRIPTION	CATEG	QTY ON HAND	LAST COST	DATE	QTY	COST	VALUE
JDTRACTOR		00030	2	4999.00				4999.00
	JOHN DEERE TRACTOR							
			TOTAL	2				9998.00
* LOCATION TOTALS								
(SC)		ITEMS:1		2				9998.00
(SM)		ITEMS:0		0				0.00
**TOTALS	ITEMS:	1		2				9998.00

COST/SUMMARY/LOCATIONS:

ITEM #	DESCRIPTION	CATEG	WHSE LOC	QTY ON HAND	LAST COST	VALUE
JDTRACTOR	JOHN DEERE TRACTOR	00030	SC	2	4999.00	4999.00
**TOTALS			ITEMS: 1	2		9998.00

COST/SUMMARY/TOTALS:

ITEM #	DESCRIPTION	CATEG	QTY ON HAND	LAST COST	VALUE
JDTRACTOR	JOHN DEERE TRACTOR	00030	2	4999.00	9998.00
**TOTALS			ITEMS: 1	2	9998.00

MARKET VALUE/DETAIL/LOCATIONS:

ITEM #	DESCRIPTION	CATEG	WHSE LOC	QTY ON HAND	MARKET VALUE	DATE	QTY	COST	VALUE
JDTRACTOR	JOHN DEERE TRACTOR	00030	SC	2	5999.00	05/14/01	1	4999.00	5999.00
						07/12/01	1	4999.00	5999.00
ITEM TOTALS:			2						11998.00
**TOTALS			ITEMS: 1	2					11998.00

MARKET VALUE/DETAIL/TOTALS:

ITEM #	DESCRIPTION	CATEG	QTY ON HAND	MARKET VALUE	DATE	QTY	COST	VALUE
JDTRACTOR	JOHN DEERE TRACTOR	00030	2	5999.00				11998.00
**TOTALS			ITEMS: 1	2				11998.00

MARKET VALUE/SUMMARY/LOCATIONS :

ITEM #	DESCRIPTION	CATEG	WHSE LOC	QTY ON HAND	MARKET VALUE	VALUE
JDTRACTOR JOHN DEERE TRACTOR		00030	SC	2	5999.00	11998.00
**TOTALS	ITEMS: 1		2			11998.00

MARKET VALUE/SUMMARY/TOTALS :

ITEM #	DESCRIPTION	CATEG	QTY ON HAND	MARKET VALUE	VALUE
JDTRACTOR JOHN DEERE TRACTOR		00030	2	5999.00	11998.00
**TOTALS	ITEMS: 1		2		11998.00

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORT, THEN INVENTORY VALUATION REPORT.

PHYSICAL INVENTORY WORKSHEET

Questions:

Item Sequence / Product Category / Major/ Minor
 Vendor Code
 Bin Location
 Warehouse

version 0:

Item #	Description	Vendr	Unit Meas	Whse Loc	Picking Sequence	Quantity On Hand	Quantity Committed	Quantity	LAST COST
A-10	DYNAMO HANDLE	10	EA	BA		500	0	_____	10.00
A-10	DYNAMO HANDLE	10	EA	VA		40	0	_____	10.00
A-10	DYNAMO HANDLE	10	EA	SC		143	11	_____	10.00
A-10	DYNAMO HANDLE	10	EA	SM		69	69	_____	10.00
TOTALS		ITEMS: 4				752			

version 1 :

ITEM #	DESCRIPTION	VENDR	MEAS	UNIT LOC	WHSE SEQUENCE	PICKING ON HAND	QUANTITY QUANTITY	REMARKS
A-10	DYNAMO HANDLE		10	EA	SC		143	10.00
TOTALS		ITEMS :		1			143	

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN PHYSICAL INVENTORY WORKSHEET.

BILL OF MATERIALS LIST

Questions:

Starting/Entering Item

PRINT SELECTION:--ALL--

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-----
BOMP          (SINGLE LEVEL BOMP ITEM)
-----
#  ITEM #      QUANTITY      COST      DESCRIPTION
-----
001 A10001     1          1250.00   SNOW PLOW
002 A1002      1           8.00     PLOW SHARE
-----
  
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TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN BILL OF MATERIALS LIST.

INVENTORY USAGE REPORT

Questions:

Item Sequence / Product Category / Major/ Minor
 Vendor Code
 Locations/ Totals Only
 Print Second Description

LOCATIONS:

ITEM #	DESCRIPTION	CATEG	VENDR	WHSE LOC	UNIT MEAS	-----MONTH-TO-DATE-----			-----YEAR-TO-DATE-----		
						SOLD	BOMPS	TOTAL	SOLD	BOMPS	TOTAL
294628	BREAKER-IGN BRIGGS	200	3000	03/L1	EA	49	0	49	69	0	69
294628	BREAKER-IGN BRIGGS	200	3000	04/L2	EA	59	0	59	89	0	89
TOTALS ITEMS: 1						108	0	108	158	0	158

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

TOTALS ONLYS:

ITEM #	DESCRIPTION	CATEG	VENDR	UNIT MEAS	-----MONTH-TO-DATE-----			-----YEAR-TO-DATE-----		
					SOLD	BOMPS	TOTAL	SOLD	BOMPS	TOTAL
294628	BREAKER-IGN BRIGGS	200	3000	EA	108		108	158	0	158
TOTALS					ITEMS:	1		108	0	158

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN INVENTORY USAGE REPORT.

INVENTORY EQUIPMENT LIST

Questions:

Item Sequence / Product Category / Major/ Minor
 Vendor Code
 Location/ Totals Only
 Print Costs

LOCATIONS/W PRICES/COSTS:

ITEM NUMBER	DESCRIPTION	WHSE	RECEIVED	SERIAL NUMBER	TAG NUMBER	SELL PRICE	COST
JDTRACTOR	TRACTOR	SC	07/12/01	12154564	098888	5999.00	3999.00
		SC	06/13/01	57573722	4545454	5999.00	3999.00
		SM	04/14/01	46626222	25255252	5999.00	3950.00
ITEM TOTALS: 3							11,997.00

LOCATIONS/W PRICES/ NO COSTS:

ITEM NUMBER	DESCRIPTION	WHSE	RECEIVED	SERIAL NUMBER	TAG NUMBER	SELL PRICE
JDTRACTOR	TRACTOR	SC	07/12/01	12154564	098888	5999.00
		SC	06/13/01	57573722	4545454	5999.00
		SM	04/14/01	46626222	25255252	5999.00
ITEM TOTALS: 3						

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

LOCATIONS/W NO PRICES/ NO COSTS:

ITEM NUMBER	DESCRIPTION	WHSE	RECEIVED	SERIAL NUMBER	TAG NUMBER
JDTRACTOR	TRACTOR	SC	07/12/01	12154564	098888
		SC	06/13/01	57573722	4545454
		SM	04/14/01	46626222	25255252

ITEM TOTALS: 3

TOTALS W/COSTS

ITEM NUMBER	DESCRIPTION	WHSE	ON HAND	COST
JDTRACTOR	TRACTOR	SC	2	7,998.00
		SM	1	3,950.00
	ITEM TOTALS:		3	11,997.00
	TOTALS:	3		11,997.00

TOTALS NO COSTS

ITEM NUMBER	DESCRIPTION	WHSE	ON HAND
JDTRACTOR	TRACTOR	SC	2
		SM	1
	ITEM TOTALS:		3
	TOTALS:	3	

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, REPORTS AND LISTINGS, SELECT INVENTORY REPORTS, THEN INVENTORY EQUIPMENT LIST

INVENTORY COMMITTED TO ORDERS REPORT

Questions:

First/Last Item
 First/Last Customer
 Price Selling Prices
 Print Second Description

WITH SELLING PRICES :

ITEM #	DESCRIPTION	CUST#	NAME	ORDER#	DATE ORDERED	QTY ORDERED	QTY SHIPPED	PRICE
A-10	DYNAMO HANDLE	00163	OAKRIDGE MEADOW RIDGE VAL	013121	05/25/99	5	5	52.50
A-10	DYNAMO HANDLE	00163	OAKRIDGE MEADOW RIDGE VAL	013122	05/25/99	10	10	52.50
A-10	DYNAMO HANDLE	00010	CASH	013126	05/25/99	13	13	40.00
A-10	DYNAMO HANDLE	00010	CASH	013127	05/25/99	30	30	40.00

WITHOUT SELLING PRICES :

ITEM #	DESCRIPTION	CUST#	NAME	ORDER#	DATE ORDERED	QTY ORDERED	QTY SHIPPED
A-10	DYNAMO HANDLE	00163	OAKRIDGE MEADOW RIDGE VAL	013121	05/25/99	5	5
A-10	DYNAMO HANDLE	00163	OAKRIDGE MEADOW RIDGE VAL	013122	05/25/99	10	10
A-10	DYNAMO HANDLE	00010	CASH	013126	05/25/99	13	13
A-10	DYNAMO HANDLE	00010	CASH	013127	05/25/99	30	30

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN INVENTORY COMMITTED TO ORDERS REPORT

INVENTORY FLOOR PLAN REPORT

Questions:

Lowest/Highest Manufacturer
 Lowest/Highest Item Number
 Lowest/Highest Due Date
 Location ID

Type of Report - 1.All Items 2.Sold Items Only 3.Paid Items Only 4.Unpaid Items Only 5. Returned Items Only
 6.Sold Date < Due Date 7. Sold Not Paid Items 8. Paid Not Sold Items

ALL ITEMS:

Manufacturer: 03000 (BRIGGS AND STRATTON)

124702311502 (ENGINE 4 HP)

Serial #1	Serial #2	Loc ID	Received Date	Due Date	Sold Date	Pymt Date	Check Number	Cost	Sale	Customer	Invoice	Vendor
1234907688		L1	04/10/98	04/01/99	02/01/99	*****	*****	288.54	0.00	*****	*****	
3253536556		L1	05/27/98	05/31/99				288.54	461.00	2300	7890	00250
2434543544		L1	05/27/98	05/31/99		06/10/99	12345	288.54	0.00			00250
3423453245		L1	05/27/98	05/31/99				288.54	0.00			00250
* Item Totals:									1,154.16	461.00		
** Manufacturer Totals:									1,154.16	0.00		
** Grand Totals:									1,154.16	0.00		

ALL SOLD ITEMS:

Manufacturer: 03000 (BRIGGS AND STRATTON)

124702311502 (ENGINE 4 HP)

Serial #1	Serial #2	Loc ID	Received Date	Due Date	Sold Date	Pymt Date	Check Number	Cost	Sale	Customer	Invoice	Vendor
3253536556		L1	05/27/98	05/31/99	05/28/98			288.54	461.00	2300	7890	00250
* Item Totals:									288.54	461.00		
** Manufacturer Totals:									288.54	0.00		
** Grand Totals:									288.54	0.00		

ALL PAID ITEMS:

Manufacturer: 03000 (BRIGGS AND STRATTON)

124702311502 (ENGINE 4 HP)

Serial #1	Serial #2	Loc ID	Received Date	Due Date	Sold Date	Pymt Date	Check Number	Cost	Sale	Customer	Invoice	Vendor
2434543544		L1	05/27/98	05/31/99		06/10/99	123435	288.54	0.00			00250
									* Item Totals:	288.54	0.00	
									** Manufacturer Totals:	288.54	0.00	
									** Grand Totals:	288.54	0.00	

UNPAID ITEMS ONLY:

Manufacturer: 03000 (BRIGGS AND STRATTON)

124702311502 (ENGINE 4 HP)

Serial #1	Serial #2	Loc ID	Received Date	Due Date	Sold Date	Pymt Date	Check Number	Cost	Sale	Customer	Invoice	Vendor
2434543544		L1	05/27/98	05/31/99				288.54	0.00			00250
3423453245		L1	05/27/98	05/31/99				<u>288.54</u>	<u>0.00</u>			00250
									* Item Totals:	577.08	0.00	
									** Manufacturer Totals:	577.08	0.00	
									** Grand Totals:	577.08	0.00	

ALL RETURNED ITEMS:

Manufacturer: 03000 (BRIGGS AND STRATTON)

124702311502 (ENGINE 4 HP)

Serial #1	Serial #2	Loc ID	Received Date	Due Date	Sold Date	Pymt Date	Check Number	Cost	Sale	Customer	Invoice	Vendor
1234907688		L1	04/10/98	04/01/99	02/01/99	*****	*****	288.54	0.00	*****	*****	00250
									Item Totals:	0.00	0.00	
									** Manufacturer Totals:	0.00	0.00	
									** Grand Totals:	0.00	0.00	

ALL SOLD BEFORE DUE DATE:

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

Manufacturer: 03000 (BRIGGS AND STRATTON)

124702311502 (ENGINE 4 HP)

Serial #1	Serial #2	Loc ID	Received Date	Due Date	Sold Date	Pymt Date	Check Number	Cost	Sale	Customer	Invoice	Vendor
3253536556		L1	05/27/98	05/31/99	05/28/98			288.54	461.00	2300	7890	00250
								* Item Totals:	288.54	461.00		
								** Manufacturer Totals:	288.54	0.00		
								** Grand Totals:	288.54	0.00		

SOLD NOT PAID:

Manufacturer: 03000 (BRIGGS AND STRATTON)

124702311502 (ENGINE 4 HP)

Serial #1	Serial #2	Loc ID	Received Date	Due Date	Sold Date	Pymt Date	Check Number	Cost	Sale	Customer	Invoice	Vendor
3253536556		L1	05/27/98	05/31/99	05/28/98			288.54	461.00	2300	7890	00250
								* Item Totals:	288.54	461.00		
								** Manufacturer Totals:	288.54	0.00		
								** Grand Totals:	288.54	0.00		

ALL PAID NOT SOLD ITEMS:

Manufacturer: 03000 (BRIGGS AND STRATTON)

124702311502 (ENGINE 4 HP)

Serial #1	Serial #2	Loc ID	Received Date	Due Date	Sold Date	Pymt Date	Check Number	Cost	Sale	Customer	Invoice	Vendor
2434543544		L1	05/27/98	05/31/99		06/10/99	123435	288.54	0.00			00250
								* Item Totals:	288.54	0.00		
								** Manufacturer Totals:	288.54	0.00		
								** Grand Totals:	288.54	0.00		

RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN INVENTORY FLOOR PLAN REPORT

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

INVENTORY EMERGENCY REPORT

Questions:

Item Sequence / Product Category / Major/ Minor
 Product Category
 Vendor Code
 Enter Price Code to Print
 Location ID

Item #	Description	Bin	Qty	Price	Item #	Description	Bin	Qty	Price
00000181	MCGRATH 1		1-	20.00	AE26-1500	COIL		39	3.830
044359100202	MCGRATH 2		0	10.00	AE34-15-100	DROP TARGER A		61	0.590
100010100	ACE HARDWARE TEST NUM		91	15.79	AE34-15-200	DROP TARGER K		76	0.590
1300	WINN FREE-FLIGHT RELE		98	32.95	AE34-15-300	DROP TARGER Q		27	0.590

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN INVENTORY EMERGENCY REPORT.

INVENTORY DISCONTINUED ITEMS REPORT

Questions:

Item Sequence / Product Category / Major/ Minor
 Product Category
 Vendor Code
 Location ID/Totals Only
 Print Items with Zero Qty-On-Hand
 Print Second Description

ITEM #	DESCRIPTION	UOM	LOC ID	QTY	CATEG	VENDR	MAJOR CATEG	MINOR CATEG	SUBSTITUTE ITEM#
CART5	MISC CART	EA	SC	5	000	100	BSH	PARTS	

** TOTAL IIEMS: 1

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN INVENTORY DISCONTINUED ITEMS REPORT.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

INVENTORY COMMON PARTS LISTING

Questions:

First/Last Item

COMMON Parts List

1000153 (C001 WASH & WAX)

#	Item #	DESCRIPTION
001	100057	1094A 4PK BULB

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN INVENTORY COMMON PARTS LISTING.

INVENTORY MISSING UPC CODE REPORT

Questions:

Item Sequence / Product Category / Major/ Minor
Product Category
Vendor Code
Enter Manufacturer

ITEM NUMBER	DESCRIPTION	CATEG	VENDR	UOM	VENDOR ITEM #
100207	SCREW	100	23	EA	

** TOTAL ITEMS: 1

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, INVENTORY REPORTS, THEN INVENTORY MISSING UPC CODE REPORT.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

ORDERS BACKORDERS/DIRECT SHIPMENTS
PAGES 50 - 55

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

NUMERIC OPEN ORDERS LISTING

Questions:

Lowest/Highest Order
 Print Only Orders With Deposits
 Location ID
 Detail or Summary

ALL LOCATIONS/NO DEPOSITS/SUMMARY

Customer # & Name	Order#	Date	Order Type	Loc	Cust. PO#	Amount	Invoice	Date	Deposit
100 SHOPPERS CORP	0127	06/30/99	Sales Order	SC		31.00			0.00
2300 PROCOM SOLUTIONS, INC	1234	07/01/99	Invoice	LC1		565.00			0.00

ALL LOCATIONS/DEPOSITS/SUMMARY

Customer # & Name	Order#	Date	Order Type	Loc	Cust. PO#	Amount	Invoice	Date	Deposit
200 ALLIED CORP	0128	07/30/99	Sales Order	SC		51.00			20.00
2400 WESTFIELD	1237	09/01/99	Sales Order	SM		765.00			250.00
									270.00

ALL LOCATIONS/NO DEPOSITS/DETAIL

Customer # & Name	Order#	Date	Order Type	Loc	Cust. PO#	Amount	Invoice	Date	Deposit
100 SHOPPERS CORP	0127	06/30/99	Work Order	SC		24.00			0.00
Item Number	Description	U/M	Ord	Ship	B/O	Price	Ext Price		
A-8	DYNAMO HANDLE	EA	2	2		12.50	24.00		
<hr/>									
200 ALLIED INV	031007	07/31/99	Sales Order	SM		49.00			0.00
Item Number	Description	U/M	Ord	Ship	B/O	Price	Ext Price		
A-10	PILASTER PLASTIC	EA	3	3		24.50	49.00		
									0.00

ALL LOCATIONS/DEPOSITS/DETAIL

Customer # & Name	Order#	Date	Order Type	Loc	Cust. PO#	Amount	Invoice	Date	Deposit
200 ALLIED CORP	0128	07/30/99	Sales Order	SC		51.00			20.00
Item Number A-8	Description BOLT	U/M EA	Ord 1	Ship 1	B/O 0	Price 51.00	Ext Price 51.00		
2400 WESTFIELD	1237	09/01/99	Sales Order	SM		765.00	1777	09/01/99	250.00
Item Number A-9	Description ENGINE	U/M EA	Ord 1	Ship 1	B/O 0	Price 765.00	Ext Price 765.00		
									270.00

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, ORDERS/BACKORDERS/DIRECT SHIPMENTS, THEN NUMERIC OPEN ORDERS LISTING.

CUSTOMER OPEN ORDERS LISTING

Questions:

- Lowest/Highest Customer
- Print Only Order With Deposits
- Location ID
- Print Detail or Summary

DETAIL/W/DEPOSITS

Customer # & Name	Order#	Date	Order Type	Loc	Cust. PO#	Amount	Invoice	Date	Deposit
200 MIKE'S TURF MANAGEMENT	13942	10/12/98	Quotation	L1		7,368.54			0.00
Item Number JD850	Description John Deere Tractor	U/M EA	Ord 1	Ship 1	B/O 0	Price 6951.45x	Ext Price 6951.45		
350 ALLSTATE	14424	12/01/99	Sales Order	SM		500.00			200.00
Item Number HP0743	Description Power Unit	U/M EA	Ord 1	Ship 1	B/O 0	Price 500.00	Ext Price 500.00		

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

SUMMARY/W/DEPOSITS

Customer # & Name	Order#	Date	Order Type	Loc	Cust. PO#	Amount	Invoice	Date	Deposit
200 MIKE'S TURF MANAGEMENT	13942	10/12/98	Quotation	L1			7,368.54		0.00
350 ALLSTATE	14424	12/01/99	Sales Order	SM		500.00			200.00

									200.00

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, ORDERS/BACKORDERS/DIRECT SHIPMENTS, THEN CUSTOMER OPEN ORDERS LISTINGS.

BACK ORDER REPORT BY CUSTOMER

Questions:

Customer Number
 Print (P)arts, (E)quipment
 Number of Copies to Print
 Location ID

-----CUSTOMER-----		---ORDER---		-----ITEM-----		QTY	UNIT	CUSTOMER	
NO	NAME	NO	DATE	NO	VENDR DESCRIPTION	UOM	B/O	PRICE	D% P.O. NO
200	MIKE'S TURF MANAGEMENT	013944	10/12/98	393326	3000 FILTER	EA	5	1.62	.0
CUSTOMER TOTALS:				1	ITEMS	5 = TOTAL B/O THIS CUSTOMER			

1 DIFFERENT CUSTOMERS ON B/O

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, ORDERS/BACK ORDERS/DIRECT SHIPMENTS, THEN BACK ORDER REPORT BY CUSTOMER.

BACK ORDER REPORT BY ITEM

Questions:

Item Number
 Vendor Number
 Print "P"arts, "E"quipment
 Number of Copies
 Location ID

-----ITEM-----		--CUSTOMER-----		---ORDER----			QTY	UNIT	CUSTOMER			
NO	VENDR DESCRIPTION	NO	NAME	NO	DATE	LOC	UOM	B/O	PRICE	D%	P.O. NO	
90104	3000 GEAR-STARTER	01	CASH SALES CUSTOMER	013803	05/28/98	L1	EA	1	3.20	.0		
ITEM TOTALS:							1	INVOICES	1	TOTAL ON ORDER = 1		
93326	3000 FILTER	200	MIKE'S TURF	013944	10/12/98	L1	EA	5	1.62	.0		
ITEM TOTALS:							1	INVOICES	5	TOTAL ON ORDER = 5		

2 DIFFERENT ITEMS ON B/O

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, ORDERS/BACKORDERS/DIRECT SHIPMENTS, THEN BACK ORDER REPORT BY ITEM.

BACK ORDER REPORT BY VENDOR BY ITEM

Questions:

Vendor Number
 Print "P"arts, "E"quipment
 Number of Copies
 Location ID

-----ITEM-----		-----CUSTOMER-----		-----ORDER-----			QTY	UNIT	CUSTOMER			
NO	VENDR DESCRIPTION	NO	NAME	NO	DATE	LOC	UOM	B/O	PRICE	D%	P.O. NO	
80104	3000 GEAR-STARTER	01	CASH SALES CUSTOMER	013803	05/28/98	L1	EA	1	3.20	.0		
ITEM TOTALS:							1	INVOICES	1	TOTAL ON ORDER = 0		
93326	3000 FILTER	200	MIKE'S TURF MANAGEMENT	013944	10/12/98	L1	EA	5	1.62	.0		
ITEM TOTALS:							1	INVOICES	5	TOTAL ON ORDER = 0		
*** VENDOR TOTALS: APPROX COST OF VENDOR ITEMS ON B/O:								8.22	6 = TOTAL B/O THIS VENDOR			
2 DIFFERENT ITEMS ON B/O												

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, ORDERS/BACK ORDERS, DIRECT SHIPMENTS, THEN BACK ORDER REPORT BY VENDOR BY ITEM.

DIRECT SHIPMENT REPORT BY CUSTOMER

Questions:

Customer Number
 Print (P)arts, (E)quipment
 Number of Copies to Print

-----CUSTOMER-----		-----ORDER-----		-----ITEM-----				QTY	UNIT	CUSTOMER	
NO	NAME	NO	DATE	NO	VENDR	DESCRIPTION	UOM	ORD	PRICE	D%	P.O. NO
163	OAKRIDGE MEADOW RIDGE VAL	013206	06/04/92	361292	30	193 6 PIECE TOOL KIT	EA	2	10.00	.0	
CUSTOMER TOTALS:				1	ITEMS		2 = TOTAL D/S THIS CUSTOMER				

1 DIFFERENT CUSTOMERS ON DIRECT SHIPMENTS

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, ORDERS/BACK ORDERS/DIRECT SHIPMENTS, THEN DIRECT SHIPMENT REPORT BY CUSTOMER.

DIRECT SHIPMENT REPORT BY ITEM

Questions:

Item Number
 Vendor Number
 Print "P"arts, "E"quipment
 Number of Copies

-----ITEM-----		-----CUSTOMER-----		-----ORDER-----			QTY	UNIT	CUSTOMER	
NO	VENDR DESCRIPTION	NO	NAME	NO	DATE	LOC UOM	ORD	PRICE	D%	P.O. NO
361292	30 193 6 PIECE TOOL KIT	163	OAKRIDGE MEADOW	013206	06/04/99	SC EA	2	10.00	.0	

1 DIFFERENT ITEMS ON DIRECT SHIPMENT

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, ORDERS/BACK ORDERS/DIRECT SHIPMENTS, THEN DIRECT SHIPMENT REPORT BY ITEM.

DIRECT SHIPMENT REPORT BY VENDOR BY ITEM

Questions:

Vendor Number
 Print "P"arts, "E"quipment
 Number of Copies to Print

-----ITEM-----		-----CUSTOMER-----		-----ORDER-----			QTY	UNIT	CUSTOMER	
NO	VENDR DESCRIPTION	NO	NAME	NO	DATE	LOC	UOM	ORD	PRICE	D% P.O. NO
361292	30 193 6 PIECE TOOL KIT	163	OAKRIDGE MEADOW	013206	06/04/99	SC	EA	2	10.00	.0
*** VENDOR TOTALS:		APPROX COST OF VENDOR ITEMS ON D/S:			13.18	2 = TOTALS /DS THIS VENDOR				

1 DIFFERENT ITEMS ON DIRECT SHIPMENTS

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, ORDERS/BACK ORDERS/DIRECT SHIPMENTS, THEN DIRECT SHIPMENT REPORT BY VENDOR BY ITEM.

WORK ORDERS REPORT
PAGES 57 - 61

OPEN WORK ORDERS REPORT

Questions:

Order Type - 1. Work Order, 2. Estimates, 3. All Others
 First/Last Order Number
 First/Last Customer Number
 First/Last Technician ID
 Location ID
 Sequenced By - 1. Promised Date (Cutoff Date), 2. Priority Code, 3. Work Order Status (Status Code)

ORDER	LOC	TYPE	CUSTOMER # & NAME	STATUS	LAST DATE	MANUF	PROMISED DATE	PRIORITY CODE	TECHNICIAN
13943	SC	Wrko	00200 MIKE'S TURF MANAGEMENT	AGS2130 SERVICE IS WAITING TO BE SCHEDULED	10/12/98 AGS 2130 12.5 HP TRACTOR		00/00/00	00	WAYNE GOLDMAN

TOTAL # OF WORK ORDERS: 1

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, WORK ORDER REPORTS, THEN OPEN WORK ORDERS REPORT.

OUTSTANDING WORK ORDER REPORT

Questions:

Print Older than ___ Days
 Location ID

ORDER	LOC	CUST NAME	STATUS	ORDERED DATE	PROMISED DATE	PRIORITY CODE	TECHNICIAN
003867	SC	175 TCBY	NOT STARTED YET	01/15/04	00/00/00		JOHN SWIFT

TOTAL OUTSTANDING ORDERS: 0

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, WORK ORDER REPORTS, THEN OUTSTANDING WORK ORDER REPORT.

SERVICE STATUS REPORT

Questions:

Print Sequence: 1. Tech division/Date/Type, 2. Customer#/Date/Type, 3. Priority/Date/Type
 Customer Number
 Technician Initials
 Priority Code
 Work Order Type Code
 Work Order Status Code
 Location ID

Order#	Date	Loc	Cust#	Tech	Prior	Item #	Description	Type / Status
13945	10/12/98	L1	00014	WG	0	JD850	JOHN DEERE TRACTOR	INSIDE REPAIR SERVICE
			A.J. POWER			345354554		COMPLETE-TO BE DELIVERED
13947	10/12/98	L1	00027	WG	0	430JD	430 JOHN DEERE RIDING MOWER	INSIDE REPAIR SERVICE
			MIKES MOWER SERVICE			25434534		COMPLETE-TO BE DELIVERED

* Work Orders Printed: 2

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, WORK ORDER REPORTS, THEN SERVICE STATUS REPORT.

TECHNICIAN PRODUCTIVITY REPORT

Questions:

Technician Initials
 Work Order Type
 Starting/Ending Date
 Include Warranty in Totals
 Order Types to Print - 1. Completed Order, 2. Updated Orders, 3. Completed & Updated
 Location ID

Technician: DW (DAVE WALKER)
 W/O Type : (All Work Order Types)
 From: To:
 Order Type
 Location:

Invoice#	Date	Cust#	Task	Component	Labor Rate	Hours				\$\$\$Amount
						Worked	Billable	Warranty	Non-Bill	
101152	05/12/98	00500	CHANGE	BELTS	45.00	0:30	0:30	0:00	0:00	23.50
101153	05/14/98	00500	CHANGE	BELTS	45.00	0:30	0:30	0:00	0:00	45.00
			TUNE UP TRACTOR	FLAT RATE		<u>1:00</u>	<u>1:00</u>	<u>0:00</u>	<u>0:00</u>	
* Order Totals:						1:60	1:60	0:00	0:00	68.50
* Technician Totals:						72:00	72:00	0:00	0:00	68.50

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, REPORTS AND LISTINGS, WORK ORDER REPORTS, THEN TECHNICIAN PRODUCTIVITY REPORT.

CUSTOMER HISTORY PROFILE REPORT

Questions:

First/Last Customer
 First/Last Date

		-----Hours Worked-----				-----Parts Amount-----					
		Amount	Billable	Non-Bill	Warranty	Total	Billable	Non-Bill	Total		
Customer : 00100 Shoppers Corporation											
Ord No:	013099	Date :	10/23/00	2.75	2:00	:00	:00	2:00	.75	.00	.75
Inv No:	001002	Date :	10/23/00								
Warr:	None	Item#:	JDTRACTOR								
Type :	W/C/ REPAIRS										
Ord No:	012467	Date :	11/02/00	2.00	1:00	:00	:00	1:00	1.00	.00	1.00
Inv No:	001046	Date:	11/04/00								
Warr:	None	Item#:	KBTRACTOR								
Type :	W/C/ REPAIRS										
* Customer Subtotals:				4.75	3:00	:00	:00	3:00	1.75	.00	1.75
** Final Report Totals:				4.75	3:00	:00	:00	3:00	1.75	.00	1.75

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, WORK ORDER REPORTS, THEN CUSTOMER HISTORY PROFILE REPORT.

BILLING HISTORY REPORT

Questions:

Manufacturer Number
First/Last Date

Manufacturer :

Invoice Date	Charge To	Warranty	Total Amount	-----Hours Worked-----			Total	-----Parts Amount-----		
				Billable	Non-Bill	Warranty		Billable	Non-Bill	Total
91737	06/26/03 Customer	None	45.00	1:00	:00	:00	45.00	:00	:00	:00
25009	08/30/03 Customer	None	75.00	1:30			60.00	15:00	:00	15:00
* Manufacturer Sub Totals:			120.00	2:30	:00	:00	105:00	15:00	:00	15:00
** Final Report Totals :			120.00	2:30	:00	:00	105:00	15:00	:00	15:00

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, WORK ORDER REPORTS, THEN BILLING HISTORY REPORT.

SALES ANALYSIS REPORTS
PAGES 63 - 75

CUSTOMER SALES ANALYSIS REPORT

Questions:

Customer Class
 Salesman Initials
 Print With Gross Margins
 Report Sequence - 1. Account Number, 2.Customer Name, 3.Location ID/Account Number, 4. Location ID, Customer Name
 Customers with Zero MTD and YTD Sales
 Location ID

W/ GROSS MARGINS

ACCT# NAME	MONTH TO DATE				YEAR TO DATE			
	SALES\$	COST\$	PROFIT\$	GR MAR%	SALES\$	COST\$	PROFIT\$	GR MAR%
0001 CASH SALES CUST	2,583.36	66.85	2,516.51	97.41%	231,380.54	525,058.73	293,678.19	<12.69%>
0004 CHRISTINE BOONE	1,200.00	500.00	1,200.00	58.33%	45,330.00	34,700.00	10,630.00	23.45%
0005 SHEARS HAIR	2,635.50	591.90	2,043.60	77.54%	2,635.75	591.90	2,043.85	77.54%
008 KINGS PARKS HAIR	12.48	282.20	130.28	31.58%	412.48	282.20	130.28	31.58%
0014 A.J. POWER	232.16	51,632.27	33,599.89	39.42%	85,232.16	51,632.27	33,599.89	39.42%
0020 CA POWER	0.00	0.00	0.00	0.00%	19,807.20	11,794.48	8,012.72	40.45%
0026 JOE SMITH	0.00	0.00	0.00	0.00%	13.25	9.28	3.97	29.96%
T O T A L S	6,663.50	53,073.22	39,490.28		384,811.38	624,068.86	348,098.90	

W/O GROSS MARGINS

ACCT# NAME	MONTH TO DATE			YEAR TO DATE			
	SALES\$	COT\$	PROFIT\$	SALES\$	COST\$	PROFIT\$	GR MAR%
0001 CASH SALES CUST	2,583.36	66.85	2,516.51	231,380.54	525,058.73	293,678.19	<12.69%>
0004 CHRISTINE BOONE	1,200.00	500.00	1,200.00	45,330.00	34,700.00	10,630.00	23.45%
0005 SHEARS HAIR	2,635.50	591.90	2,043.60	2,635.75	591.90	2,043.85	77.54%
008 KINGS PARKS HAIR	12.48	282.20	130.28	412.48	282.20	130.28	31.58%
0014 A.J. POWER	232.16	51,632.27	33,599.89	85,232.16	51,632.27	33,599.89	39.42%
0020 CA POWER	0.00	0.00	0.00	19,807.20	11,794.48	8,012.72	40.45%
0026 JOE SMITH	0.00	0.00	0.00	13.25	9.28	3.97	29.96%
T O T A L S	6,663.50	53,073.22	39,490.28	384,811.38	624,068.86	348,098.90	

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, THEN CUSTOMER SALES ANALYSIS REPORT.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

CUSTOMER SALES HISTORY REPORT

Questions:

Lowest/Highest Customer
 Lowest/Highest Date
 Detail Or Product Totals

DETAIL

CUST # NAME	FROM-TO	SALES	COST	PROFIT	%
00200 MIKE'S TURF MANAGEMENT	11/00-11/00	23,144.15	12,032.48	11,111.67	48.0%
	12/00-12/00	6,223.07	4,025.47	2,197.60	35.3%
	01/01-01/01	3,846.98	360.31	3,486.67	90.6%
		33,214.20	16,418.26	16,795.94	50.6%
* * * * GRAND TOTALS ****		33,214.20	16,418.26	16,795.94	50.6%

SUMMARY

CUST # NAME	FROM-TO	SALES	COST	PROFIT	%
00200 MIKE'S TURF MANAGEMENT		33,214.20	16,418.26	16,795.94	50.6%
* * * * GRAND TOTALS ****		33,214.20	16,418.26	16,795.94	50.6%

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, THEN CUSTOMER SALES HISTORY REPORT.

CUSTOMER SALES RANKING REPORT

Questions:

Print Sequence - Customer or Customer Class
 Ranking Order - 1. MTD SALES \$, 2. MTD GROSS PROFIT \$, 3. MTD PROFIT %, 4. YTD SALES \$, 5. YTD GROSS PROFIT \$
 6. YTD PROFIT %

Sort Sequence - 1. Lowest - Highest, 2. Highest - Lowest
 Include Zero MTD and YTD Sales
 Number of Accounts to Print
 Salesman Initials to Print
 Customer Class to Print
 Profit Center to Print
 Use Actual Cost/Market Value

#	NAME	-----MONTH TO DATE-----				-----YEAR TO DATE-----				RANK
		SALES\$	COST\$	PROFIT\$	G/P\$	SALES\$	COST\$	PROFIT\$	G/P\$	
00175	TCBI	402,329.41	22,493.52	9370,835.89	99.76	9406,176.39	22,853.83	9383,322.56	99.75	1
02800	JOHNSON,BETTY	6,547.60	12,931.26	6,383.66-	97.49-	20,213.35	60,776.74	40,563.39-	200.67-	2
00001	CASH	1,188.77	655.54	533.23	44.85	1,198.57	650.73	547.84	45.70	3
00002	CRT CUST	783.50	0.00	783.50	100.00	783.50	0.00	783.50	100.00	4
00100	SHOPPERS	746.57	416.04	330.53	44.27	9,334.32	5,452.65	3,881.67	41.58	5
TOTALS		9411,595.85	36,496.36	9375,099.49	99.61	9437,706.13	89,733.95	9347,972.18	99.04	

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, THEN CUSTOMER SALES RANKING REPORT.

CUSTOMER PRODUCT HISTORY REPORT

Questions:

Detail/Summary
 Beginning/Ending Customer Number
 Invoice Start Date
 Item Number
 P.O. Number
 Job Number
 Print Serial Numbers
 Print Cost & Profit
 Print Actual Cost/ Market Value

DETAIL/COST & PROFIT:

INVOICE NUMBER	INVOICE DATE	SALE TYPE	ITEM NUMBER	ITEM DESCRIPTION	UOM	QTY	UNIT PRICE	SALE AMOUNT	COST AMOUNT	PROFIT AMOUNT	PROFIT%	
CUSTOMER: 200		MIKE'S TURF MANAGEMENT				JOB NUMBER: All			PO NUMBER: All			
01133	02/18/98	SER. INV	390492	FILTER-AIR	EA	1	7.74	7.44	6.02	1.72	22.2%	
01133	02/18/98	SER. INV	496018	PLUG-SPARK	EA	1	2.94	2.94	2.02	0.91	31.0%	
01132	02/18/98	INVOICE	JD850	JOHN DEERE	EA	1	6,951.45	6,951.45	2,046.45	2,046.45	29.4%	
				534534534								
01155	05/28/98	INVOICE	AGS2130	12.5 HP	EA	1	3,052.50	3,052.50	1,202.50	1,202.50	39.4%	
				234235342								
ITEM TOTALS:						4		10,014.63	3,256.49	3,251.58	32.4%	

DETAIL/ NO COST & PROFIT:

INVOICE NUMBER	INVOICE DATE	SALE TYPE	ITEM NUMBER	ITEM DESCRIPTION	UOM	QTY	UNIT PRICE	SALE AMOUNT	PO NUMBER	
CUSTOMER: 200		MIKE'S TURF MANAGEMENT				JOB NUMBER: All			PO NUMBER: All	
01133	02/18/98	SER. INV	390492	FILTER-AIR	EA	1	7.74	7.44		
01133	02/18/98	SER. INV	496018	PLUG-SPARK	EA	1	2.94	2.94		
01132	02/18/98	INVOICE	JD850	JOHN DEERE	EA	1	6,951.45	6,951.45		
				534534534						
01155	02/18/98	INVOICE	AGS2130	12.5 HP	EA	1	3,052.50	3,052.50		
				234235342						
ITEM TOTALS:						4		10,014.63		

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

SUMMARY/COST & PROFIT:

ITEM NUMBER	ITEM DESCRIPTION	TOTAL QUANTITY	SALE AMOUNT	COST AMOUNT	PROFIT AMOUNT	PROFIT%
=====						
CUSTOMER:	200 MIKE'S TURF MANAGEMENT					
1000006	GAS ADDITIVE	4	47.10	45.36	1.74	3.7%
A-10	DYNAMO HANDLE	6	72.00	33.00	39.00	54.2%
A-8	WHITE PAINT	1	17.32	12.99	4.33	25.0%
	TOTALS:	11	136.42	91.35	45.07	33.0%

SUMMARY/ NO COST & PROFIT:

ITEM NUMBER	ITEM DESCRIPTION	TOTAL QUANTITY	SALE AMOUNT
=====			
CUSTOMER:	200 MIKE'S TURF MANAGEMENT		
1000006	GAS ADDITIVE	4	47.10
A-10	DYNAMO HANDLE	6	72.00
A-8	WHITE PAINT	1	17.32
	TOTALS:	11	136.42

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORT, THEN CUSTOMER PRODUCT HISTORY REPORT.

CUSTOMER NON-STOCK PRODUCT HISTORY REPORT

Questions:

Beginning/Ending Customer Number
 Beginning/Ending Invoice Date
 Item Number

INVOICE NUMBER	INVOICE DATE	SALE TYPE	ITEM NUMBER	ITEM DESCRIPTION	QTY	FACTORY FREIGHT	UNIT PRICE	SALES AMOUNT	COST AMOUNT	PROFIT AMOUNT	PROFIT PERCENTAGE
=====											
CUSTOMER: 1 CASH SALES CUSTOMER											
00600	09/20/95	CASH	280104	GEAR-STARTER	1	.00	3.20	3.20	2.24	0.96	30.0%
				ITEM TOTALS:	1			3.20	2.24	0.96	30.0%
CUSTOMER: 200 MIKE'S TURF MANAGEMENT											
00665	08/24/94	CHARGE	RAKE	WINTER RAKE	1	.00	5.00	5.00	2.50	2.50	50.0%
00665	08/24/94	CHARGE	WIDGET	WIDGET TOOL	1	.00	10.50	10.50	5.25	5.25	50.0%
				ITEM TOTALS:	2			15.50	7.75	7.75	

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, THEN CUSTOMER NON-STOCK PRODUCT HISTORY REPORT.

CUSTOMER JOB TRACKING BY ITEM REPORT

Questions:

Beginning/Ending Customer Number
 Beginning/Ending Invoice Date
 Item Number
 P.O.Number
 Job Number
 Print Cost & Profit

INVOICE NUMBER	INVOICE DATE	SALE TYPE	ITEM NUMBER	ITEM DESCRIPTION	QUANTITY	UNIT PRICE	SALE AMOUNT	COST AMOUNT	PROFIT AMOUNT	PROFIT%
CUSTOMER: 1 CASH SALE CUSTOMER				JOB NUMBER: 3660						
000810	04/09/99	Invoice	CD FILE 7 1027	Doz.flat c.b.file/sg 7"	1	5.42	5.42	0.26	5.16	95.2%
000802	06/26/99	Invoice	A-8	DYNAMO HANDLE	1	33.33	33.33	20.00	13.33	40.0%
000803	06/27/99	Invoice	A-10	DYNAMO HANDLE	1	33.33	33.33	20.00	13.33	40.0%
TOTALS:					3		72.08	40.26	31.82	36.00

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, THEN CUSTOMER JOB TRACKING BY ITEM REPORT.

SALESMAN SALES ANALYSIS

Questions:

Print Using Actual Cost/Market Value

SALESMAN		MTD COMM\$	MTD SLS\$	MTD G/M\$	MTD G/M%	YTD COMM\$	YTD SLS\$	YTD G/M\$	YTD G/M%
AG ANDREW BLOCK	0.52	4.45	4.82	<10.8>	0.92	10.62	7.49	70.52%	
ENT. BY COMM.		0.00	0.00			0.00	0.00		
CT CECIL BEATON	0.00	0.00	0.00		0.00	0.00	0.00		
ENT. BY COMM.		0.00	0.00			0.00	0.00		
HA HOUSE ACCOUNT	0.30	266.11	29.23	10.98%	0.30	266.11	29.23	10.98%	
ENT. BY COMM.		0.00	0.00			0.00	0.00		
TOTALS	0.82	270.56	34.05	12.58%	1.22	276.73	39.72	14.00	
		0.00	0.00			0.00	0.00		

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, THEN SALESMENS ANALYSIS REPORT.

SALESMANS PRODUCT HISTORY REPORT

Questions:

Print in Summary

Summary		Detail
First/Last Salesman		Enter Salesman
First/Last Customer		First/Last Date
Total By	Product Category or	Lowest/Highest Invoice
	First/Last Product Category	Print Cost or Market Value
	First/Last Date	Include NonStock Items
	Customer Detail	
	Final Totals Only	
	Print Cost/Market Value	

DETAIL

SALESMAN: 88 SIDNEY SHELTON

INVOICE NUMBER	INVOICE DATE	SALE TYPE	ITEM#	DESCRIPTION	UOM	QTY	UNIT PRICE	SALE AMOUNT	COST AMOUNT	PROFIT AMOUNT	PROFIT PERCENT
CUSTOMER: 000175 TCBI											
001646	03/06/01	Wrk	100057	1094A	EA	4	.99	3.96	2.36	1.60	40.4 %
001647	03/06/01	Wrk	100057	1094A	EA	5	.99	4.95	2.95	2.00	40.4 %
001676	03/06/01	Inv	100057	1094A	EA	2	.99	1.98	1.18	.80	40.4 %
001737	03/08/01	Wrk	100057	1094A	EA	6	.99	5.94	3.54	2.40	40.4 %
001738	03/08/01	wrk	1003	ADDITIVE	EA	6	8.90	53.40	42.60	10.80	20.2 %
001741	03/08/01	Inv	A-8	PAINT	EA	2	13.67	27.34	25.98	1.36	5.0 %
* CUSTOMER TOTALS:						25		97.57	78.61	18.96	19.4 %
** SALESMAN TOTALS:						25		97.57	78.61	18.96	19.4 %

PRODUCT CATEGORY REPORT/SUMMARY/WITH CUSTOMER DETAIL

SALESMAN: 00 MIKE TOOMEY

Product	Description	Sale Amount	Cost Amount	Profit Amount	%
=====	=====	=====	=====	=====	=====
	CUSTOMER: 00175 TCBI				
00010	(HARDWARE SALES)	835.00	3.09	831.91	99.6 %

SALESMAN CATEGORY TOTALS: 00 MIKE TOOMEY

SALESMAN: 88 SIDNEY SHELTON

Product	Description	Sale Amount	Cost Amount	Profit Amount	%
=====	=====	=====	=====	=====	=====
	CUSTOMER: 00175 TCBI				
00000	(MISC)	27.34	25.98	1.36	5.0 %
00010	(HARDWARE SALES)	6,700.16	4,203.26	2,496.90	37.3 %
	* CUSTOMER TOTALS:	6,727.50	4,229.24	2,498.26	37.1 %

SALESMAN CATEGORY TOTALS: 88 SIDNEY SHELTON

Product	Description	Sale Amount	Cost Amount	Profit Amount	%
=====	=====	=====	=====	=====	=====
00000	(MISC)	27.34	25.98	1.36	5.0 %
00010	(HARDWARE SALES)	7,535.16	4,206.35	3,328.81	44.2 %
	*** GRAND TOTALS:	7,562.50	4,232.33	3,330.17	44.0 %

PRODUCT CATEGORY REPORT/SUMMARY/WITH NO CUSTOMER DETAIL/NO FINAL TOTALS

SALESMAN: 00 MIKE TOOMEY

Product	Description	Sale Amount	Cost Amount	Profit Amount	%
00010	(HARDWARE SALES)	835.00	3.09	831.91	99.6 %
** SALESMAN TOTALS:		835.00	3.09	831.91	99.6 %

SALESMAN CATEGORY TOTALS: 88 SIDNEY SHELTON

Product	Description	Sale Amount	Cost Amount	Profit Amount	%
00000	(MISC)	27.34	25.98	1.36	5.0 %
00010	(HARDWARE SALES)	6,700.16	4,203.26	2,496.90	37.3 %
*** SALESMAN TOTALS:		6,727.50	4,229.24	2,498.26	37.1 %

Product	Description	Sale Amount	Cost Amount	Profit Amount	%
00000	(MISC)	27.34	25.98	1.36	5.0 %
00010	(HARDWARE SALES)	7,535.16	4,206.35	3,328.81	44.2 %
*** GRAND TOTALS:		7,562.50	4,232.33	3,330.17	44.0 %

PRODUCT CATEGORY REPORT/SUMMARY/WITH NO CUSTOMER DETAIL/FINAL TOTALS

Product	Description	Sale Amount	Cost Amount	Profit Amount	%
00000	(MISC)	27.34	25.98	1.36	5.0 %
00010	(HARDWARE SALES)	7,535.16	4,206.35	3,328.81	44.2 %
*** GRAND TOTALS:		7,562.50	4,232.33	3,330.17	44.0 %

MAJOR CATEGORY REPORT/SUMMARY/WITH CUSTOMER DETAIL

Major	Description	Sale Amount	Cost Amount	Profit Amount	%
=====	=====	=====	=====	=====	=====
	CUSTOMER: 00175 TCBI				
BILLY	(BILLYGOAT)	178.76	161.68	17.10	9.6 %
SALESMAN CATEGORY TOTALS: 88 SIDNEY SHELTON					
Product	Description	Sale Amount	Cost Amount	Profit Amount	%
=====	=====	=====	=====	=====	=====
BILLY	(BILLY)	178.76	161.66	17.10	9.6 %
*** GRAND TOTALS:		178.76	161.66	17.10	9.6 %

MAJOR CATEGORY REPORT/SUMMARY/WITH NO CUSTOMER DETAIL/NO FINAL TOTALS

Major	Description	Sale Amount	Cost Amount	Profit Amount	%
=====	=====	=====	=====	=====	=====
BILLY	(BILLYGOAT)	178.76	161.66	17.10	9.6 %
** SALESMAN TOTALS:		187.76	161.66	17.10	9.6 %
Major	Description	Sale Amount	Cost Amount	Profit Amount	%
=====	=====	=====	=====	=====	=====
BILLY	(BILLY)	178.76	161.66	17.10	9.6 %
*** GRAND TOTALS:		178.76	161.66	17.10	9.6 %

MAJOR CATEGORY REPORT/SUMMARY/WITH NO CUSTOMER DETAIL/FINAL TOTALS

Major	Description	Sale Amount	Cost Amount	Profit Amount	%
=====	=====	=====	=====	=====	=====
BILLY	(BILLY)	178.76	161.66	17.10	9.6 %
*** GRAND TOTALS:		178.76	161.66	17.10	9.6 %

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, THEN SALESMENS PRODUCT HISTORY REPORT.

TAX ANALYSIS REPORT

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

Questions:

Enter Tax Code

CODE	DESCRIPTION	TAX RATE	MONTH TO DATE			YEAR TO DATE		
			TAX	TAXABLE	NONTAXABLE	TAX	TAXABLE	NONTAXABLE
001	MARYLAND	5.000%	1,163.89	32,276.23	664.18	1,613.89	32,276.23	664.18
002	VIRGINIA	6.000%	11,596.66	193,277.73	0.00	11,596.66	193,277.73	0.00
005	> UNDEFINED	0.000%	0.00	1,472.50	0.00	0.00	1,472.50	0.00
	TOTALS		13,210.55	227,026.46	664.18	13,210.55	227,026.46	664.18

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, THEN TAX ANALYSIS REPORT.

INVENTORY SALES ANALYSIS REPORTS
PAGES 77 - 93

INVENTORY SALES ANALYSIS

Questions:

Item Sequence / Product Category / Major/ Minor
 Product Category
 Vendor Code
 Location ID/Totals Only
 Print Items with Zero MTD/YTD Sales
 Print Second Description

LOCATIONS

ITEM #	DESCRIPTION	CATEG	LOC	QTY	-----MONTH TO DATE-----			-----YEAR TO DATE-----			GR MAR%
					SALES \$\$	COST \$\$	GR MAR%	QTY	SALES \$\$	COST \$\$	
294628		200	L1	49	320.51	168.19	47.52%	69	449.21	236.21	47.28%
	BREAKER-IGN		L2	0	0.00	0.00		0	0.00	0.00	
	BRIGGS										
	SUBTOTALS			49	320.51	168.19	47.52%	69	449.21	236.21	47.28%
	TOTALS			49	320.51	168.19	47.52%	69	449.21	236.21	47.28%

TOTALS

ITEM #	DESCRIPTION	CATEG	QTY	-----MONTH TO DATE-----			-----YEAR TO DATE-----			GR MAR%
				SALES \$\$	COST \$\$	GR MAR%	QTY	SALES \$\$	COST \$\$	
294628		200	49	320.51	168.19	47.52%	69	449.21	236.21	47.28%
	BREAKER-IGN									
	BRIGGS									
	SUBTOTALS		49	320.51	168.19	47.52%	69	449.21	236.21	47.28%
	TOTALS		49	320.51	168.19	47.52%	69	449.21	236.21	47.28%

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, INVENTORY SALES ANALYSIS REPORTS, INVENTORY SALES ANALYSIS REPORT.

INVENTORY SALES HISTORY REPORT

Questions:

Lowest/Highest Item
 Lowest/Highest Major Category
 Lowest/Highest Minor Category
 Product Category
 Lowest/Highest Date
 Print Detail/Totals Only

DETAIL:

INVENTORY SALES HISTORY REPORT

294628 (BREAKER-IGN)

LOC	FROM - TO	SALES	COST	PROFIT	%	QTY SOLD	QTY BOMPS	TIMES SOLD	TIMES LOST	QTY LOST
L1	11/98-11/98	5.32	3.43	1.89	35.5	1	0	1	0	0
L1	07/98-07/98	7.26	3.43	3.83	52.8	1	0	1	0	0
L1	09/99-09/99	7.26	3.43	3.83	52.8	1	0	1	0	0
L1	10/99-10/99	7.26	6.86	0.40	5.5	2	0	2	0	0
L1	11/99-11/99	101.60	51.45	50.15	49.4	15	0	10	0	0
ITEM TOTALS:		128.70	68.60	60.10	46.7	20	0	15	0	0
GRAND TOTALS:		128.70	68.60	60.10	46.7	20	0	15	0	0

TOTALS ONLY

100042 (SKID SHOE)

SALES	COST	PROFIT	%	QTY SOLD	QTY BOMPS	TIMES SOLD	TIMES LOST	QTY LOST
1.98	38.40	36.42	839.4	2	0	2	0	0
GRAND TOTALS:	1.98	38.40	36.42	839.4	2	0	2	0

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, INVENTORY SALES ANALYSIS REPORTS, INVENTORY SALES HISTORY REPORT.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

INVENTORY SALES RANKING REPORT

Questions:

Item Sequence / Product Category / Major/ Minor

Product Category

Vendor Code

Location ID/Totals Only

Ranking Order

1) MTD Quantity 2) MTD Sales \$ 3) MTD Profit % 4) YTD Quantity 5) YTD Sales \$ 6) YTD Profit %

Sort Order 1) Lowest to Highest 2) Highest to Lowest

Include Zero MTD/YTD Sales

Number of Items to Print

ITEM NUMBER	CATEG	UOM	LOCAT	QTY	SALES\$	COST\$	G/P %	QTY	SALES\$	COST\$	G/P %	RANK
100038 CLEANER	00010	EA	01/SC	0	0.00	0.00	0.00	1	835.00	417.50	50.00	1
100002 ADDITIVE	00050	EA	01/SC	1	3.74	2.37	36.63	2	7.74	4.74	38.75	2
TOTALS				1	3.74	2.37	36.63	2	842.74	421.50	44.38	

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, INVENTORY SALES ANALYSIS REPORTS, INVENTORY SALES RANKING REPORT.

INVENTORY PRODUCT HISTORY REPORT

Questions:

Detail/Summary

Item Sequence / Product Category / Major/ Minor

Item Sequence:

Lowest/Highest Item

Major Category

Minor Category

Product Category

Start/End Date

Customer Number

Location ID

Serial Numbers (Detail Version Only)

Print Cost/Profit

Product Category Sequence:

Highest/Lowest Product Category

Major Category

Minor Category

Start/End Date

Customer Number

Location ID

Serial Numbers (Detail Version Only)

Print Cost/Profit

Major/Minor Sequence:

Highest/Lowest Major or Minor

Product Category

Start/Ending Date

Customer Number

Location ID

Serial Numbers (Detail Version Only)

Print Cost/Profit

DETAIL:

INVOICE NUMBER	INVOICE DATE	SALE TYPE	CUSTOMER NUMBER	CUSTOMER NAME	LOC	QTY	UNT MEA	UNIT PRICE	SALE AMOUNT	COST AMOUNT	PROFIT AMOUNT	PROFIT PERCENTAGE
=====												
ITEM :	MOWER		JD MOWER									
000806	07/03/99	INVOICE	100	SHOPPERS CORP	SC	1	EA	449.21	449.21	236.79	212.42	47.3%
			10002510027									
			ITEM TOTALS (EA):			1			449.21	236.79	212.42	47.3%
			REPORT TOTALS:							449.21	236.79	212.42 47.3%

SUMMARY:

ITEM #	DESCRIPTION	LOC	UOM	QTY	SALE AMOUNT	COST AMOUNT	PROFIT AMOUNT	PROFIT PERCENTAGE	SALE	COST	PROFIT
94628	MOWER	L1	EA	69	449.21	236.79	212.42	47.3%			
					449.21	236.79	212.42	47.3%			

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, INVENTORY SALES ANALYSIS REPORTS, INVENTORY PRODUCT HISTORY REPORT.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

INVENTORY RECEIPTS HISTORY FILE REPORT

Questions:

Lowest/Highest Item #
 Lowest/Highest Date
 Type of Transaction to Print - 1. Receipt of Stock 2. Return to Vendor 3. Inv Adjustment 4. Inv Transfers 5. Physical Inventory
 Location ID
 Print Serial Numbers

ITEM: 294628 (BREAKER-IGN)

DATE	TYPE	P.O.#	VENDOR	FROM LOC	TO LOC	QTY	COST	EXT COST	MARKET VALUE	FACTORY FREIGHT
01/22/94	PO RECEIPT	1757	3000	L1		12	3.43	41.16	0.00	0.00
09/17/95	PO RECEIPT	109	3000	L1		12	3.43	41.16	0.00	0.00
02/22/96	PO RECEIPT	139	3000	L1		10	3.43	34.30	0.00	0.00
02/22/96	PO RECEIPT	140	3000	L1		14	3.43	48.02	0.00	0.00
02/22/96	PO RECEIPT	142	3000	L1		1	3.43	3.43	0.00	0.00
02/27/96	PO RECEIPT	143	3000	L1		15	3.43	51.45	0.00	0.00
						64		219.52		

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORT, INVENTORY SALES ANALYSIS REPORTS, INVENTORY RECEIPTS HISTORY REPORT.

INVENTORY REBATE HISTORY REPORT

Questions:

Item Sequence / Product Category / Major/ Minor

Item Sequence:	Product Category Sequence:	Major/Minor Sequence:
Lowest/Highest Item	Highest/Lowest Product Category	Highest/Lowest Major or Minor
Major Category	Major Category	Product Category
Minor Category	Minor Category	Start/Ending Date
Product Category	Start/End Date	Customer Number
Start/End Date	Customer Number	Location ID
Customer Number	Location ID	

INVOICE NUMBER	INVOICE DATE	SALE TYPE	-----CUSTOMER INFORMATION ----- NO NAME	LOC	QTY	UOM	UNIT PRICE	SALE AMOUNT	REBATE AMOUNT
ITEM: 00111 TRI-FOLD PAPER TOWELS									
000313	04/05/05	Invoice	1777 County School District	SC	50	CS	26.50	22.50	4.00
					=====			=====	=====
			Item Totals (CS)		50			22.50	4.00
			*** REPORT TOTALS:		50			22.50	4.00

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORT,
INVENTORY SALES ANALYSIS REPORTS, INVENTORY REBATE HISTORY REPORT.

INVENTORY LOST SALES HISTORY REPORT

Questions:

Print Sequence -

- | | | |
|---|---|---|
| 1. Item #
Lowest/Highest Item
Product Category
Start/End Date
Location ID | 2. Product Category /Item #
Highest/Lowest Product Category
Start/End Date
Location ID | 3. Major Category/Item #
Highest/Lowest Major or Minor
Product Category
Start/Ending Date
Location ID |
|---|---|---|

ITEM NUMBER	DESCRIPTION	LOC	ENTERED DATE	QTY LOST	ENT	COMMENTS
=====						
107995	9" UTILITY SNIPS	SC	09/07/05	50	EN	

INVENTORY SLOW MOVING ITEMS REPORT

Questions:

Item Sequence / Product Category / Major/ Minor

- | | | |
|--|--|---|
| Item Sequence:
Lowest/Highest Item
Lowest/Highest Major Category
Lowest/Highest Minor Category
Product Category
Vendor Code
First/Last Date
Using Times Sold/Quantity Sold
Print Sold Less Than
Location ID/Totals Only
Second Description
Print Items Zero Qty-On-Hand | Product Category Sequence:
Highest/Lowest Product Category
Highest/Lowest Major Category
Highest/Lowest Minor Category
Vendor Code
First/Last Date
Using Times Sold/Quantity Sold
Print Items Sold Less Than
Location ID/Totals Only
Second Description
Print Items Zero Qty-On-Hand | Major/Minor Sequence:
Highest/Lowest Major or Minor
Product Category
Vendor Code
First/Last Date
Using Times Sold/Quantity Sold
Print Items Sold Less Than
Location ID/Totals Only
Second Description
Print Items Zero Qty-On-Hand |
|--|--|---|

TIMES SOLD/LOCATIONS:

TIMES SOLD LESS THAN: 3 FROM 01/00 THRU 01/01

ITEM #	DESCRIPTION	LOC	QTY ON HAND	LAST COST	VALUE	TIMES	SALES	12 MONTH TIMES	LYR TIMES
21702	3.5 HP QUANTUM POWER MOTOR BRIGGS	01/SC	33	214.00	1412.00	1	353.10	1	0
21702	3.5 HP QUANTUM POWER MOTOR BRIGGS	01/SM	33	214.00	1412.00	1	353.10	1	0
* SUBTOTAL ITEMS: 2			1412.00	706.20					
** TOTAL ITEMS :			2824.00	706.20					

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

TIMES SOLD/TOTALS:

TIMES SOLD LESS THAN: 3 FROM 01/00 THRU 01/01

ITEM #	DESCRIPTION	QTY ON HAND	LAST COST	VALUE	TIMES	SALES	12MONTH TIMES	LYR TIMES
21702	3.5 HP QUANTUM POWER MOTOR BRIGGS	66	214.00	1412.00	2	706.20	2	1
* SUBTOTAL ITEMS:		1	1412.00		706.20			
** TOTAL ITEMS :		1	1412.00		706.20			

QTY SOLD/LOCATIONS:

QTY SOLD LESS THAN: 4 FROM 01/00 THRU 01/01

ITEM #	DESCRIPTION	LOC	QTY ON HAND	LAST COST	VALUE	QTY	SALES	12 MONTH QTY	LYR QTY
21703	4.5 HP POWER MOTOR BRIGGS	01/SC	10	414.00	4140.00	2	1228.00	2	2
21703	4.5 HP POWER MOTOR BRIGGS	01/SM	5	414.00	2070.00	1	414.10	1	1
* SUBTOTAL ITEMS:		2	6210.00		1642.00				
** TOTAL ITEMS :		1	6210.00		1642.00				

QTY SOLD/TOTALS:

QTY SOLD LESS THAN: 4 FROM 01/00 THRU 01/01

ITEM #	DESCRIPTION	QTY ON HAND	LAST COST	VALUE	QTY	SALES	12 MONTH QTY	LYR QTY
21703	4.5 HP QUANTUM POWER MOTOR BRIGGS	15	414.00	6210.00	3	1642.00	2	2
* SUBTOTAL ITEMS:		1	6210.00		1642.00			
** TOTAL ITEMS :		1	6210.00		1642.00			

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, INVENTORY SALES ANALYSIS REPORTS, INVENTORY SLOW MOVING ITEMS REPORT.

INVENTORY FAST MOVING ITEMS REPORT

Questions:

Item Sequence / Product Category / Major/ Minor

Item Sequence: Lowest/Highest Item Lowest/Highest Major Category Lowest/Highest Minor Category Product Category Vendor Code First/Last Date Using Times Sold/Quantity Sold Print Sold More Than Location ID/Totals Only Second Description Print Items Zero Qty-On-Hand	Product Category Sequence: Highest/Lowest Product Category Highest/Lowest Major Category Highest/Lowest Minor Category Vendor Code First/Last Date Using Times Sold/Quantity Sold Print Items Sold More Than Location ID/Totals Only Second Description Print Items Zero Qty-On-Hand	Major/Minor Sequence: Highest/Lowest Major or Minor Product Category Vendor Code First/Last Date Using Times Sold/Quantity Sold Print Items Sold More Than Location ID/Totals Only Second Description Print Items Zero Qty-On-Hand
---	---	--

TIMES/LOCATION:

TIMES SOLD MORE THAN: 15 FROM 01/00 THRU 01/01

ITEM #	DESCRIPTION	LOC	QTY ON HAND	LAST COST	VALUE	TIMES	SALES	12 MONTH TIMES	LYR TIMES
1000005	OIL-4 CYCLE 30W	01/L1	178	1.19	211.82	10	111.90	10	10
1915	3 PK 9' X 12'	01/L1	14	7.87	110.18	25	375.00	25	25
147	RUBBING ALCOHOL	01/L1	6	6.25	37.50	18	225.00	18	18
185	JRT TOILET TISSUE	01/L1	22	21.20	466.40	17	913.90	17	17
TOTALS ITEMS: 4					825.90		1,125.80		

TIMES/TOTALS:

TIMES SOLD MORE THAN: 15 FROM 01/00 THRU 01/01

ITEM #	DESCRIPTION	QTY ON HAND	LAST COST	VALUE	TIMES	SALES	12 MONTH TIMES	LYR TIMES
1000005	OIL-4 CYCLE 30W	200	1.19	238.00	38	591.66	38	38
1915	3 PK 9' X 12'	14	7.87	110.18	25	369.23	25	25
147	RUBBING ALCOHOL	6	6.25	37.50	18	1,562.07	18	18
185	JRT TOILET TISSUE	22	21.20	466.40	17	913.90	17	17
TOTAL ITEMS: 4				852.08		3,436.86		

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

QTY/LOCATION:

QTY SOLD MORE THAN: 10 FROM 01/00 THRU 01/01

Item #	DESCRIPTION	LOC	QTY ON HAND	LAST COST	VALUE	QTY	SALES	12 Month QTY	LYR QTY
185	JRT TOILET TISSUE	01/L1	22	21.20	466.40	25	913.90	25	25
100	WET WIPES 100/BOX	01/L1	6	0.84	5.04	17	34.00	17	17
46	TOILET TISSUE	01/L1	15	22.00	330.00	15	990.00	15	15

TOTAL ITEMS: 3 801.44 1,937.90

QTY/TOTALS:

QTY SOLD MORE THAN: 10 FROM 01/00 THRU 01/01

Item #	DESCRIPTION	QTY ON HAND	LAST COST	VALUE	QTY	SALES	12 Month QTY	LYR QTY
185	JRT TOILET TISSUE	54	21.20	1148.80	35	1,575.00	35	35
100	WET WIPES 100/BOX	10	0.84	8.40	25	50.00	25	25
46	TOILET TISSUE	15	22.00	330.00	15	990.00	15	15

TOTAL ITEMS: 3 2,636.00 2,615.00

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, INVENTORY SALES ANALYSIS REPORTS, INVENTORY FAST MOVING ITEMS REPORT.

INVENTORY DAMAGED GOODS HISTORY REPORT

Questions:

Starting/Ending Date
 Print Item Descriptions
 Location ID

ITEM NUMBER	INVOICE NUMBER	INVOICE DATE	CUST# NAME	LOC	QTY	UOM	UNIT PRICE	SALE AMOUNT	UNIT COST	COST AMOUNT
107995	999372	05/24/05	00001 CASH SALE CUSTOMER	SC	1	EA	10.95	10.95-	4.95	4.95-
* TOTALS FOR PROD CAT:00150 (GARDEN)					ITEMS:	1		10.95-		4.95-
* FINAL REPORT TOTALS:					ITEMS:	1		10.95-		4.95-

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, INVENTORY SALES ANALYSIS REPORTS, INVENTORY DAMAGED GOODS HISTORY REPORT.

NON STOCK PRODUCT HISTORY REPORT

Questions:

Beginning/Ending Item Number
 Beginning/Ending Invoice Date
 Customer Number

INVOICE NUMBER	INVOICE DATE	SALE TYPE	CUSTOMER NUMBER	CUSTOMER NAME	FACTORY QTY	FACTORY FREIGHT	UNIT PRICE	SALES AMOUNT	COST AMOUNT	PROFIT AMOUNT	PROFIT PERCENTAGE
ITEM: 280104				(GEAR-STARTER)							
00600	09/20/95	CASH	1	CASH SALES CUSTOMER	1	.00	3.20	3.20	2.24	0.96	30.0%
ITEM: CUPS				(WATER DRINKING CUPS)							
00666	08/24/94	CASH	250	S. ABRAHAMS & SONS	10	.00	1.50	15.00	7.50	7.50	50.0%
ITEM: DRIVE				(HARD DISK DRIVE 540 MEG)							
00667	08/24/94		250	S. ABRAHAMS & SONS	1	.00	599.50	599.00	300.00	299.99	50.0%

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, INVENTORY SALES ANALYSIS REPORT, NON-STOCK SALES HISTORY REPORT.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

NON-STOCK SALES ANALYSIS REPORT

Questions:

First/Last Item Number
First/Last Date

FROM: START TO: FINISH

ITEM #	DESCRIPTION	LAST DATE	TIMES SOLD	TOTAL QUANTITY	AVERAGE COST	AVERAGE PRICE
80104	GEAR-STARTER	09/20/95	1	1	2.24	3.20
CUPS	WATER DRINKING CUPS	08/24/94	1	10	7.50	1.50
DRIVE	HARD DISK DRIVE 540 MEG	08/24/94	1	1	300.00	599.99
RAKE	WINTER RAKE	08/24/94	1	1	2.50	5.00
WIDGET	WIDGET TOOL	08/24/94	1	1	5.25	10.50

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, INVENTORY SALES ANALYSIS REPORTS, NON STOCK SALES ANALYSIS REPORT.

PRODUCT TYPE SALES ANALYSIS

Questions:

No questions asked

#	DESCRIPTION	MONTH TO DATE				YEAR TO DATE			
		SALES \$\$\$	COST \$\$\$	PROFIT \$\$\$	GR MAR	SALES \$\$\$	COST \$\$\$	PROFIT \$\$\$	GR MAR
001	EQUIPMENT	31,770.00	22,995.00	8,775.00	27.62%	31,770.00	22,995.00	8,775.00	27.62%
002	PARTS	100.00	40.00	60.00	60.00%	100.00	40.00	60.00	60.00%
003	ACCESSORIES	500.00	200.00	300.00	60.00%	500.00	200.00	300.00	60.00%
004	HARDWARE	0.00	0.00	0.00	0.00%	0.00	0.00	0.00	0.00%
TOTALS		32,370.00	23,235.00	9,135.00	28.00	32,370.00	23,235.00	9,135.00	39.00%

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, INVENTORY SALES ANALYSIS REPORTS, PRODUCT ANALYSIS REPORT.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

ADVERTISING MEDIA HISTORY REPORT

Questions:

Lowest/Highest Media
 Lowest/Highest Item
 Start/Ending Date
 Location ID

INVOICE DATE	ITEM NUMBER	INVOICE NUMBER	CUSTOMER NUMBER	LOC	QTY	UNIT MEA	UNIT PRICE	SALE AMOUNT	COST AMOUNT	PROFIT AMOUNT	PROFIT PERCENTAGE
=====											
MEDIA: 1	NEWSPAPER	SOURCE: 1		BALTIMORE SUN							
02/18/98	JD850	001132	200	L1	1	EA	6,951.45	6,951.45	4,905.00	2,046.45	29.4%
03/04/98	AGS2130	001156	42	L1	1	EA	3,052.50	3,052.50	1,850.00	1,202.50	39.4%
SOURCE TOTALS:								10,003.95	6,755.00	3,248.95	32.5%
=====											
MEDIA: 1	NEWSPAPER	SOURCE: 2		WASHINGTON POST							
10/12/98	430JD	001167	27	L1	1	EA	6,730.09	6,730.09	4,641.44	2,088.65	31.0%
SOURCE TOTALS:								6,730.09	4,641.44	2,088.65	31.0%
MEDIA TOTALS:								16,734.04	11,396.44	5,337.60	31.9%
GRAND TOTALS:								16,734.04	11,396.44	5,337.60	31.9%

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, INVENTORY SALES ANALYSIS REPORTS, ADVERTISING MEDIA HISTORY REPORT.

PRODUCT ANALYSIS REPORT

Questions:

Print with Last Years Data
 Print with Gross Margins
 Location ID
 Print Categories with Zero MTD/YTD Sales

C A T E G O R Y	DESCR	UNITS	% LYR	SALES\$	SALES\$ LYR	% LYR	COST\$	GR MAR%
00000	00000 miscellaneous	WTD 0		0.00	0.00		0.00	
		MTD 0		0.00	0.00		0.00	
		YTD 0		0.00	0.00		0.00	
00000	00000 MISCELLANEOUS	WTD 0	60.00%	61.91	10,446.40	1.62%	3.02	98.22%
		MTD 0	60.00%	61.91	10,446.40	1.62%	3.02	98.22%
		YTD 0	60.00%	61.91	10,446.40	1.62%	3.02	98.22%
00010 SC 00000	HRDWARE SALES	WTD 40	333.33%	33,487.31	29,101.49	115.07%	24,555.25	98.22%
		MTD 40	333.33%	33,487.31	29,101.49	115.07%	24,555.25	98.22%
		YTD 40	333.33%	33,487.31	29,101.49	115.07%	24,555.25	98.22%

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, PRODUCT ANALYSIS REPORT.

PROMOTION SALES ANALYSIS REPORT

Questions:

Lowest/Highest Item
 Lowest/Highest Date
 Location ID
 Customer Class
 Promotion ID

Item #	Description	Loc	From	-	To	UOM	Price	Qty Sold	Sales \$\$\$	Cost of Sales	Gross Profit	%	
321-2	TWO GALLON GAS CAN	L1	01/01/97-01/01/99			EA	3.00	11	24.00	20.00	4.00	16.7	
321-2	TWO GALLON GAS CAN	L1	10/01/97-12/31/99			EA	2.00	0	0.00	0.00	0.00		
								----	-----	-----	-----	----	
Grand Totals									22	48.00	40.00	8.00	16.7

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, PROMOTION SALES ANALYSIS REPORT.
 ACCOUNTS RECEIVABLE REPORTS & LISTINGS

HOURLY SALES ACTIVITY REPORT

Questions:

Use Invoice Date/Order Date
 Separate By - 1. Major Category 2. Product Category 3. Do Not Separate
 Lowest/Highest Date
 Lowest/Highest Time
 Location ID
 Include - 1. Archive Invoices 2. Open Orders 3. All

From: LOWEST DATE to HIGHEST DATE between 12:00am to 12:00am

Hours	No of Invoices	No of Credits	Gross Sales	Cost of Sales	Profit	%
-----	-----	-----	-----	-----	-----	-----
12:00am to 01:00am	0	0	0.00	0.00	0.00	
01:00am to 02:00am	0	0	0.00	0.00	0.00	
02:00am to 03:00am	0	0	0.00	0.00	0.00	
03:00am to 04:00am	0	0	0.00	0.00	0.00	
04:00am to 05:00am	3	0	36.90	1,512.10-	1,512.10-	097.83-
05:00am to 06:00am	1	0	2.00	39.75	37.50-	887.50-
06:00am to 07:00am	0	0	0.00	0.00	0.00	
07:00am to 08:00am	0	0	0.00	0.00	0.00	
08:00am to 09:00am	2	0	617.00	125.00	492.00	79.74
09:00am to 10:00am	11	3	233,773.06	157,804.41	75,968.65	32.49
10:00am to 11:00am	17	0	31,253.66	20,181.13	11,072.53	35.42
11:00am to 12:00am	20	0	765,286.61	10,241.65	755,044.96	98.66

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, HOURLY SALES ACTIVITY REPORT.

ZIP CODE SALES ANALYSIS REPORT

Questions:

Detail/Summary
Print Sequence

- | | | |
|---|---|---|
| 1. Zip Code/Date
Lowest/Highest Zip Code
Lowest/Highest Date
Location ID | 2. Product Category/Zip Code/Date
Lowest/Highest Product Category
Lowest/Highest Zip Code
Lowest/Highest Date
Location ID | 3. Major/Minor Category/Zip Code/Date
Lowest/Highest Major or Minor
Lowest/Highest Major or Minor
Lowest/Highest Date
Location ID |
|---|---|---|

DETAIL:

ZIP CODE : 21045

Date	# of Invoices	# of Returns	Gross Sales	Cost of Sales	Gross Profit	GPM %
=====	=====	=====	=====	=====	=====	=====
06/04/01	2	0	10.06	6.88	3.18	31.61
06/05/01	3	0	23.97	16.50	7.47	31.16
* TOTALS	5	0	34.03	23.38	10.65	62.77

SUMMARY:

ZIP CODE SALES ANALYSIS REPORT

Zip Code	# of Invoices	# of Returns	Gross Sales	Cost of Sales	Gross Profit	GPM %
=====	=====	=====	=====	=====	=====	=====
21045	5	0	34.03	23.38	10.65	62.77
Final Totals	5	0	34.03	23.38	10.65	62.77

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, ZIP CODE SALES ACTIVITY REPORT.

MAJOR/MINOR SALES ANALYSIS REPORT

Questions:

Lowest/Highest Major Category
 Lowest/Highest Minor Category
 Lowest/Highest Date
 Location ID
 Print Items with Zero Sales

MAJOR	DESCRIPTION	MINOR	DESCRIPTION	LOC	QTY	SALES \$\$	COST \$\$	%
BRIGGS	BRIGGS & STRATTON	PARTS	BRIGGS & STRATTON	SC	250	435,678.90	245,899.56	56.4
			BRIGGS SUBTOTALS:		250	435,678.90	245,899.56	56.4
TORO	TORO	PARTS	TORO	SC	450	897,456.67	345,234.45	38.6
					450	897,456.67	345,234.45	38.6
			GRAND TOTALS:		700	1,333,135.57	591,134.01	44.3

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, SALES ANALYSIS REPORTS, MAJOR/MINOR SALES ANALYSIS REPORT.

REBATE SALES REPORTS
PAGES 95 - 96

REBATE SALES MASTER FILE LISTING

Questions:

First/Last Manufacture
Starting/Ending Date

MANUFACTURE: 03010 (CUB CADET)

From Date	To Date	Item Number	Description	#	Cust #	Vendr Rebate	Qty	Sales \$\$	Cost \$\$	Rebate \$\$
10/14/98	12/14/98	AGS2130	AGS 2130 12.5 HP TRACTOR		00175	ALL	75.00	3 3784.52	1654.98	225.00

Manufacture: 06050 (JOHN DEERE TRACTORS, INC.)

10/01/98	12/31/98	430JD	430 JOHN DEERE RIDING MOWER		00100	ALL	50.00	1 6730.09	4641.44	50.00
----------	----------	-------	-----------------------------	--	-------	-----	-------	-----------	---------	-------

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, REBATE SALES REPORTS, REBATE SALES MASTER FILE LISTING.

MANUFACTURE REBATE HISTORY REPORT

Questions:

Lowest/Highest Manufacture
Lowest/Highest Item Number
Lowest/Highest Date
Print Serial Numbers

Manufacturer: 00026 (BUSH HOG)

Item Number	Cust #	Name	Date	Loc	Qty	Sale	Cost	Rebate	Profit
1025	00300	ABUNDANT LIFE	02/01/96	SC	1	180.00	100.00	75.00	155.00
22" MOWER		SNI: 2102510		SN2:					
1025	00100	SHOPPERS CORPORATION	02/15/96	SC	1	162.00	100.00	75.00	137.00
22" MOWER		SNI: 6520125		SN2:					
A-10	00100	SHOPPERS CORPORATION	02/01/96	SC	2	105.00	50.00	20.00	75.00
		DYNAMO HANDLE							
A-10	00100	SHOPPERS CORPORATION	02/12/96	SC	1	52.50	25.00	10.00	37.50
		DYNAMO HANDLE							

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, REBATE SALES REPORTS, THEN MANUFACTURER REBATE HISTORY REPORT.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

CUSTOMER REBATE HISTORY REPORT

Questions:

- Lowest/Highest Customer
- Lowest/Highest Item Number
- Lowest/Highest Date
- Print Serial Numbers

Invoice Number	Invoice Date	Sale Type	Item Number	Qty	Unit Price	Sale Amount	Unit Cost	Cost Amount	Unit Rebate	Rebate Amount	Profit Amount	%
Customer: 00400 (ACME AUTO)												
001254	01/14/98		KBTRACTOR	1	12,600.00	12,600.00	6,000.00	6,000.00	200.00	200.00	6,8000.00	53.96
			SN1:T6542-25-10							6,000.00		
			Customer Totals:	1	12,600.00		6,000.00			200.00	6,8000.00	53.96

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, REBATE SALES REPORTS, CUSTOMER REBATE HISTORY REPORT.

OTHER REPORTS
PAGES 98 - 100

ACCOUNTS RECEIVABLE AGED TRIAL BALANCE

Questions:

Totals Only
 Print Sequence - 1. Customer Name 2. Customer Number
 Lowest/Highest Customer #
 Customer Class
 Salesman
 (C)redit, (D)ebit, (N)on-Zero, or (A)ll Balances
 Only Those With UnApplied Credits
 (D)etail or (S)ummary
 (A)ll Items or (O)pen Items Only
 Print for Accounts With Balances Over
 All, 30 Days, 60 Days, 90 Days, 120 Days
 Over Credit Limit Only
 Print Delinquency Info
 Location ID
 Aging Date
 Age by (I)nvoice Date or (D)ue Date

DUE DATE:

ACCOUNTS RECEIVABLE AGED TRIAL BALANCE
 AGED AS OF: 10/13/01

Number Sequence; Lowest Number: 500; Highest Number: 500T; Customer Class: ALL; Profit Center: ALL; Salesman: ALL; Non-Zero Balances; All Credits; Summary Report; Open Items Only; All Balances; All Credit Limits; No Delinquency Info; Aging By Due Date;

CUS #	NAME	INVOICE NUMBER	APPLY TO NO	DESCR	INVOICE DATE	DUE DATE	OPEN AMOUNT	CURRENT	OVER1 DAYS	OVER 30 DAYS	OVER 60 DAYS	OVER 90 DAYS
500	ADVANCE	CLEANING										
		001889		Invoice	08/23/00	09/24/00	500.00					500.00
		1275		Invoice	08/13/01	09/13/01	250.00			250.00		
						BAL:	750.00	0.00	0.00	250.00		500.00
				(SC) ProCom Solutions Inc		A/R BAL:	750.00	0.00	0.00	250.00		500.00
						=====						
						TOTAL A/R BAL:						

INVOICE DATE:

ACCOUNTS RECEIVABLE AGED TRIAL BALANCE
AGED AS OF: 10/13/01

CUS #	NAME	INVOICE NUMBER	APPLY TO NO	DESCR	INVOICE DATE	DUE DATE	OPEN AMOUNT	CURRENT	OVER1 DAYS	OVER 30 DAYS	OVER 60 DAYS	OVER 90 DAYS
500	ADVANCE	CLEANING										
		001889		Invoice	08/23/00	09/24/00	500.00					500.00
		1276		Invoice	08/13/01	09/13/01	250.00				250.00	
							BAL:	750.00	0.00	0.00	250.00	500.00
				(SC) ProCom Solutions Inc		A/R BAL:		750.00	0.00	0.00	250.00	500.00

=====
TOTAL A/R BAL:

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, ACCOUNTS RECEIVABLE AGED TRIAL BALANCE REPORT.

GENERAL LEDGER MASTER LIST

Questions:

Lowest/Highest GL Number

NUMBER DESCRIPTION	NUMBER DESCRIPTION	NUMBER DESCRIPTION
1000-00 CASH		
1050-00 FIRST NATIONAL		
1200-00 ACCOUNTS RECEIVABLE		

GENERAL LEDGER DISTRIBUTION REPORT

Questions:

Start/End Date
 Starting/Ending Account Number
 Starting/Ending Profit Center
 Records Already Transferred to GL

GENERAL LEDGER ACCOUNT#	TRX DATE	TYPE	TRANS.	DESCRIPTION	DEBIT AMT.	CREDIT AMT
=====	=====	=====	=====	=====	=====	=====
			FROM: 06/01/99			TO: 06/30/99
1100-01	06/01/99	CUMULATIVE DAILY POSTING	SALES		16.00	16.00
***ACCOUNT TOTALS					16.00	0.00 16.00
0670-02	06/01/99	CUMULATIVE DAILY POSTING	SALES			16.00
***ACCOUNT TOTAL					0.00	16.00 16.00-
GRAND TOTALS					16.00	16.00 0.00

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, GENERAL LEDGER DISTRIBUTION REPORT.

CASH RECEIPTS HISTORY FILE REPORT

Questions:

First/Last Customer
 First/Last Date
 Desired Report Type - 1.Detail 2. Summary

DETAIL:

Trans No	Trans Date	Batch #	Description	Amount	Discount	Apply-To	Apply-To	Invoice	G/L Acct
=====									
Customer: 00014 (A.J. POWER)									
00112	03/28/99	000012	CHECK	754.54	0.00	000816			
00112	03/28/99	000012	CHECK	90.00	0.00	000817	0140-02		
00112	03/28/99	00012	CHECK	35.61	0.00	000967			
00112	03/28/99	000012	CHECK	5,434.48	0.00	000971			
00112	03/28/99	000012	CHECK	3,685.37	0.00	001022	0107-02		

* Total For Customer: 00010 80,000.00 0.00

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

SUMMARY:

Trans No	Trans Date	Batch#	Description	Amount	Discount	Apply-To	Apply-To	Invoice	G/L Acct
=====									
Customer: 00014 (A.J. POWER)									
00112	03/28/99			80,000.00	0.00				
* Total For Customer: 00010				80,000.00	0.00				

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, CASH RECEIPTS HISTORY REPORT.

RENTAL REPORTS
PAGES 103 - 106

RENTAL - INVENTORY MASTER FILE LIST

Questions:

Item Sequence / Product Category / Major/ Minor

Item Sequence: Lowest/Highest Item Lowest/Highest Major Category Lowest/Highest Minor Category Product Category Vendor Code Location ID Print Costs	Product Category Sequence: Highest/Lowest Product Category Highest/Lowest Major Category Highest/Lowest Minor Category Vendor Code Location ID Print Costs	Major/Minor Sequence: Highest/Lowest Major or Minor Product Category Vendor Code Location ID Print Costs
--	--	---

Item Sequence ; Lowest Item: FIRST ; Highest Item: LAST ; Lowest Major: FIRST ; Highest Major: LAST ; Lowest Minor: FIRST ; Highest Minor: LAST ; Product Category: ALL ; Vendor Code: ALL ; Single-Space ; Location(s): ALL ; Print Cost;

WITH COSTS:

Item Number	Description	P.Cat	Locat	Serial #	Tag #	Meter	Purchase Date	Cost
LAD24	24FT LADDER	1000	01/SC	124366990		N/A	10/2/04	84.98
LAD35	35FT LADDER	1000	01/SC	458292939		N/A	09/25/03	125.42

Total Items: 2

* Grand Total: 210.40

WITHOUT COSTS:

Item Number	Description	P.Cat	Locat	Serial #	Tag #	Meter	Purchase Date
LAD24	24FT LADDER	1000	01/SC	124366990		N/A	10/2/04
LAD35	35FT LADDER	1000	01/SC	458292939		N/A	09/25/03

Total Items: 2

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, RENTAL REPORTS AND LISTINGS, INVENTORY MASTER FILE LIST.

RENTAL INVENTORY PRICE LIST

Questions:

Item Sequence / Product Category / Major/ Minor

Item Sequence: Lowest/Highest Item Lowest/Highest Major Category Lowest/Highest Minor Category Product Category Vendor Code Second Description	Product Category Sequence: Highest/Lowest Product Category Highest/Lowest Major Category Highest/Lowest Minor Category Vendor Code Second Description	Major/Minor Sequence: Highest/Lowest Major or Minor Product Category Vendor Code First/Last Date Second Description
--	--	--

ITEM NUMBER	DESCRIPTION	MINIMUM	-----CUSTOM RATES-----		
			DAILY	WEEK	MONTHLY
R42260112932	24" HEDGE TRIMMER	120.00	120.00	800.00	3,000

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, RENTAL REPORTS AND LISTINGS, RENTAL INVENTORY PRICE LIST

RETURN ON INVESTMENT REPORT

Questions:

Item Sequence / Product Category / Major/ Minor

Item Sequence: Lowest/Highest Item Lowest/Highest Major Category Lowest/Highest Minor Category Product Category Vendor Code Location ID/Totals Only Print Items with Zero Amounts	Product Category Sequence: Highest/Lowest Product Category Highest/Lowest Major Category Highest/Lowest Minor Category Vendor Code Location ID/Totals Only Print Items with Zero Amounts	Major/Minor Sequence: Highest/Lowest Major or Minor Product Category Vendor Code Location ID/Totals Only Print Items with Zero Amounts
--	--	---

Item Sequence ; Lowest Item: FIRST ; Highest Item: LAST ; Lowest Major: FIRST ; Highest Major: LAST ; Lowest Minor: FIRST ; Highest Minor: LAST ; Product Category: ALL ; Vendor Code: ALL ; Single-Space ; Location(s): ALL ; Print Zero Amounts;

Item Number	Description	Locat	Serial #	Date	Cost	Revenues	Expenses	Amount	ROI %
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
1025	22" WALK BEHIND MOWER	SC	12345678	04/02/05	225.00	750.00	50.00	700.00	3.5

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, RENTAL REPORTS AND LISTINGS, RETURN ON INVESTMENT REPORT.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

ITEMS RENTED/RESERVED REPORT

Questions:

Report Type - 1. Rented/Reserved Items 2. Overdue Items Only
 Lowest/Highest Item Number
 Lowest/Highest Customer
 Lowest/Highest Date
 Print Telephone Numbers
 Location ID

RENTED/RESERVED ITEMS

Item Number	Description	Serial No	Order #	Cust #	Name	Date/Time Out	Date/Time Due
723804	Shop Vac	64820111	00713	175	Allied Cleaning	11/22/05 12:26 pm	11/23/05 12:26 pm

OVERDUE ITEMS

Item Number	Description	Serial No	Order #	Cust #	Name	Date/Time Out	Date/Time Due
723804	Shop Vac	62728833	00725	105	Industrial Cleaning	10/24/05 9:00am	10/31/05 9.00 am

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, RENTAL REPORTS AND LISTINGS, ITEMS RENTED/RESERVED REPORT.

OPEN ORDER LISTING

Questions:

Report Sequence - 1. Order#/Customer# 2. Customer#/Order# 3. Order Date/Order# 4. Order Date/Customer#
 Order Status Type - 1. Sales Order 2. Invoice 3. All Types
 Lowest/Highest Customer
 Lowest/Highest Date
 Location ID

Cust #	Customer Name	Order No	Order Date	Invoice No	Invoice Date	Status	Deposit	Total	Amount Due
100	ALLIED CLEANING	100157	11/22/05			SORD	100.00	211.00	111.00

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, RENTAL REPORTS AND LISTINGS, OPEN ORDERS LISTING.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS

PICKUP/DELIVERY REPORT

Questions:

Report Sort Sequence - 1. Pickup Date 2. Delivery Date
 Lowest/Highest Customer
 Lowest/Highest Pickup Date
 Lowest/Highest Delivery Date
 Location ID

Customer Information	Delivery Date	Pickup Date	Item Number	Description	Serial No
00175 TCBI 1234 Test Address Lane Overlea MD 21036	12/09/05	12/10/05	42260112932	24" Hedge Trimmer	230999

Across the Highway next to the school.

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, RENTAL REPORTS AND LISTINGS, PICKUP DELIVERY REPORT.

SOLD/DISPOSED ITEMS REPORT

Questions:

Record Types - 1. Sold Items 2. Disposed Items
 Lowest/Highest Item Number
 Lowest/Highest Date
 Include Expense in Cost Amount
 Location ID

Item Number	Description	Serial #	Date Received	Equipment Cost	Date Sold	Selling Price	Type
KW85	AUGER	4570977325576	10/02/04	1568.99	11/2/05	2789.68	SOLD
	Totals:			1568.99		2789.68	

TO RETRIEVE THE ABOVE LISTING GO INTO A/R MAIN MENU, SELECT REPORTS AND LISTINGS, RENTAL REPORTS AND LISTINGS, SOLD/DISPOSED ITEMS REPORT.

ACCOUNTS RECEIVABLE REPORTS & LISTINGS